** PUBLIC DISCLOSURE COPY **

Form **990**

Department of the Treasury Internal Revenue Service

Return of Organization Exempt From Income Tax
Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

Do not enter social security numbers on this form as it may be made public. ► Go to www.irs.gov/Form990 for instructions and the latest information.

Open to Public Inspection

OMB No. 1545-0047

| Α | For the | 2018 calendar year, or tax year beginning and e | nding | | |
|-------------------------|----------------------------|--|--------------|--|--|
| В | Check if applicable: | C Name of organization | | D Employer identif | ication number |
| | Address | UNITED STATES NAVAL INSTITUTE | | | |
| | Name change Initial | Doing business as | | | 643040 |
| | return Final return/ | Number and street (or P.O. box if mail is not delivered to street address) 291 WOOD ROAD | Room/suite | E Telephone numbe (410 | er) 268-6110 |
| | termin- ated Amende | City or town, state or province, country, and ZIP or foreign postal code | | G Gross receipts \$ | 14,101,999. |
| _ | return Applica- | ANNAPOLIS, MD 21402-5034 | | H(a) Is this a group r | |
| | ltion pending | I F Name and address of principal officer FEIER R. DALI | | for subordinates | |
| | Tay avan | | 527 | H(b) Are all subordinates i | |
| | | npt status: | 527 | NAME AND ASSOCIATION A | list. (see instructions) |
| | | rganization: Corporation Trust X Association Other | I Vear | H(c) Group exemption 1942 | on number ► ✓ State of legal domicile: MD |
| | - Harrison Copie | Summary | Littait | oriormation. 1312 | VI Otate of legal doffficile, 112 |
| _ | | riefly describe the organization's mission or most significant activities: TO AD | VANCE | PROFESSION | AL, |
| Activities & Governance | I | ITERARY, AND SCIENTIFIC UNDERSTANDING OF | SEA | POWER. | |
| rua E | 2 0 | heck this box 🕨 🔲 if the organization discontinued its operations or dispose | ed of more | than 25% of its net as | ssets. |
| OVe | | | | 3 | 16 |
| <u>ග</u> | 4 N | umber of independent voting members of the governing body (Part VI, line 1b) | | 4 | 15 |
| es | 5 To | otal number of individuals employed in calendar year 2018 (Part V, line 2a) | | 5 | 82 |
| ž | | otal number of volunteers (estimate if necessary) | | | 30 |
| Act | | otal unrelated business revenue from Part VIII, column (C), line 12 | | | 614,694. |
| | bΝ | et unrelated business taxable income from Form 990-T, line 38 | | 7b | 0. |
| | 200 | | | Prior Year | Current Year |
| ne | E | ontributions and grants (Part VIII, line 1h) | | 6,861,040. | 5,509,973. |
| Revenue | | rogram service revenue (Part VIII, line 2g) | | 3,242,002. | 3,226,636. |
| Re | | vestment income (Part VIII, column (A), lines 3, 4, and 7d) | | 127. | 0. |
| | | ther revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) | | 2,888,629. | 3,641,827. |
| - | | otal revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12) | | 12,991,798. 500. | 12,378,436. |
| | | rants and similar amounts paid (Part IX, column (A), lines 1-3) | | 0. | 500. |
| | | enefits paid to or for members (Part IX, column (A), line 4) alaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) | | 5,556,672. | 5,747,564. |
| Ses | | ofessional fundraising fees (Part IX, column (A), line 11e) | | 0. | 0. |
| Expenses | | | ö. | 0. | • |
| Ä | | ther expenses (Part IX, column (A), lines 11a-11d, 11f-24e) | | 4,460,865. | 4,962,419. |
| | | otal expenses. Add lines 13-17 (must equal Part IX, column (A), line 25) | | 10,018,037. | 10,710,483. |
| | | evenue less expenses. Subtract line 18 from line 12 | | 2,973,761. | 1,667,953. |
| es Ges | | | | inning of Current Year | End of Year |
| sers or alances | 20 To | otal assets (Part X, line 16) | | 5,424,062. | 6,525,826. |
| d B | | otal liabilities (Part X, line 26) | | 6,121,730. | 5,646,531. |
| | | et assets or fund balances. Subtract line 21 from line 20 | | -697,668. | 879,295. |
| | | Signature Block | | | |
| | | es of perjury, I declare that I have examined this return, including accompanying schedules a | | | y knowledge and belief, it is |
| rue, | correct, | and complete. Declaration of preparer (other than officer) is based on all information of which | h preparer l | has any knowledge. | |
| 210 | | Signature of officer | | 1/4 Novem | ber 2019 |
| Sign | 100 | | | Date | |
| dere | e | DOUGLAS WALLEN, CFO Type or print name and title | 10 | | |
| 12.00 | | | TD: | ate Check | II PTIN |
| aid | . 100 | rint/Type preparer's name AUREN BALLARD, CPA LAUREN BALLARD, C | | 1 /1 2 /1 0 1 | D01451707 |
| | | rm's name CLIFTONLARSONALLEN LLP | CFA IL. | | 41-0746749 |
| | | rm's address 1966 GREENSPRING DRIVE, SUITE 300 | 0 | Firm's EIN | U/4U/4J |
| • | , '' | TIMONIUM, MD 21093-4161 | • | Phone no (A | 10) 453-0900 |
| Mav | the IRS | discuss this return with the preparer shown above? (see instructions) | | 11 110110 110. (4. | X Yes No |
| , | | | | | |

| | 990 (2018) UNITED STATES NAVAL INSTITUTE 52-0643040 Page | 2 |
|-----|--|-----|
| Pai | t III Statement of Program Service Accomplishments | _ |
| _ | Check if Schedule O contains a response or note to any line in this Part III | _ |
| 1 | Briefly describe the organization's mission: PROVIDE AN INDEPENDENT FORUM FOR THOSE WHO DARE TO READ, THINK, SPEAK, | |
| | AND WRITE TO ADVANCE THE PROFESSIONAL, LITERARY, AND SCIENTIFIC | _ |
| | UNDERSTANDING OF SEA POWER AND OTHER ISSUES CRITICAL TO GLOBAL | _ |
| | SECURITY. | _ |
| 2 | Did the organization undertake any significant program services during the year which were not listed on the | _ |
| | prior Form 990 or 990-EZ? | o |
| | If "Yes," describe these new services on Schedule O. | |
| 3 | Did the organization cease conducting, or make significant changes in how it conducts, any program services? | 0 |
| | If "Yes," describe these changes on Schedule O. | |
| 4 | Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. | |
| | Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and | |
| | revenue, if any, for each program service reported. | _ |
| 4a | (Code:) (Expenses \$4, 863, 120 | _) |
| | PUBLISHING COSTS: | _ |
| | INCLUDES COSTS OF PRODUCING PROCEEDINGS WHICH IS AN INDEPENDENT, OPEN FORUM FOR ARTICLES FROM NAVAL PROFESSIONALS AND CIVILIAN CONTRIBUTORS | _ |
| | FEATURING CURRENT PROFESSIONAL TOPICS AND ISSUES. ALSO, NAVAL HISTORY | _ |
| | MAGAZINE SHOWCASES HISTORICAL TOPICS WITH FOCUS ON THE SEA SERVICES. | _ |
| | ADDITIONALLY, THE NAVAL INSTITUTE PRESS, WHICH IS THE BOOK-PUBLISHING | _ |
| | ARM OF THE NAVAL INSTITUTE PUBLISHES ABOUT SEVENTY NEW TITLES EACH YEAR | _ |
| | PLUS REPRINTS OF BACK LIST TITLES, RANGING FROM BOOKS ON NAVIGATION TO | - |
| | BATTLE HISTORIES, UNITED STATES NAVAL ACADEMY TEXTBOOKS AND REFERENCE | _ |
| | BOOKS, BIOGRAPHIES, SHIP AND AIRCRAFT GUIDES, AND NOVELS. | _ |
| | | _ |
| | | |
| 4b | (Code:) (Expenses \$ | _) |
| | CONFERENCE EXPENSES: | _ |
| | THE INSTITUTE PROVIDES FOR VARIOUS SEMINARS AND MEETINGS THROUGHOUT ITS | _ |
| | FISCAL YEAR ON CURRENT AND HISTORICAL TOPICS. THESE MEETINGS OFFER A | _ |
| | CONCENTRATED OPPORTUNITY FOR THE EXCHANGE OF IDEAS AND DISCUSSION OF | |
| | KEY NAVAL ISSUES AMONG NAVAL PROFESSIONALS AND OTHERS. | |
| | | |
| | | _ |
| | | _ |
| | | _ |
| | | _ |
| | | _ |
| 4c | (Code:) (Expenses \$ 838, 487. including grants of \$) (Revenue \$ |) |
| | SPECIAL PROJECTS AND ROYALTIES: | • |
| | REPRESENT AGREED-UPON PAYMENTS MADE BY THE INSTITUTE TO VARIOUS AUTHORS | |
| | FOR THEIR RESPECTIVE BOOKS. THE AMOUNT OF THE ROYALTY IS BASED UPON THE | 1 |
| | ACTUAL SALES OF THE RESPECTIVE BOOKS AND ANY SALES OF SUBSIDIARY | |
| | RIGHTS. VARIOUS PROJECTS UNDERTAKEN TO ADVANCE THE PROFESSIONAL, | |
| | LITERARY, AND SCIENTIFIC UNDERSTANDING OF SEA POWER AND OTHER ISSUES | _ |
| | CRITICAL TO GLOBAL SECURITY. | |
| | | _ |
| | | _ |
| | | |
| | | _ |

4d Other program services (Describe in Schedule O.)

including grants of \$ 6 , 182 , 554 . Total program service expenses

) (Revenue \$

Part IV | Checklist of Required Schedules

| | | | Yes | No |
|-----|--|-----|-----|----------|
| 1 | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? | | | |
| | If "Yes," complete Schedule A | 1 | X | |
| 2 | Is the organization required to complete Schedule B, Schedule of Contributors? | 2 | Х | <u> </u> |
| 3 | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for | | | |
| | public office? If "Yes," complete Schedule C, Part I | 3 | | X |
| 4 | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If</i> "Yes," <i>complete Schedule C, Part II</i> | 4 | | Х |
| 5 | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or | - | | |
| 3 | similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III | 5 | | Х |
| 6 | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I | 6 | | х |
| 7 | Did the organization receive or hold a conservation easement, including easements to preserve open space, | - | | |
| • | the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II | 7 | | х |
| 8 | Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If</i> "Yes," <i>complete</i> | | | |
| | Schedule D, Part III | 8 | | Х |
| 9 | Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for | | | |
| | amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? | | | |
| | If "Yes," complete Schedule D, Part IV | 9 | | X |
| 10 | Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent | | | |
| | endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V | 10 | Х | |
| 11 | If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, IX, or X | | | |
| | as applicable. | | | |
| а | Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, | | Х | |
| h | Part VI Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total | 11a | | |
| D | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII | 11b | | x |
| C | Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total | 110 | | |
| · | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII | 11c | | х |
| d | Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in | | | |
| | Part X, line 16? If "Yes," complete Schedule D, Part IX | 11d | | Х |
| е | Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X | 11e | X | |
| f | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses | | | |
| | the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X | 11f | X | |
| 12a | Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete | | | |
| | Schedule D, Parts XI and XII | 12a | | X |
| b | Was the organization included in consolidated, independent audited financial statements for the tax year? | | 37 | |
| | If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional | 12b | Х | 37 |
| 13 | Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E | 13 | | X |
| 14a | Did the organization maintain an office, employees, or agents outside of the United States? | 14a | | |
| b | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, | | | |
| | investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV | 14b | | х |
| 15 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any | 140 | | |
| 10 | foreign organization? If "Yes," complete Schedule F, Parts II and IV | 15 | | х |
| 16 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to | | | |
| | or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV | 16 | | Х |
| 17 | Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, | | | |
| | column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I | 17 | | Х |
| 18 | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines | | | |
| | 1c and 8a? If "Yes," complete Schedule G, Part II | 18 | | X |
| 19 | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," | | | 17 |
| | complete Schedule G, Part III | 19 | | X |
| 20a | Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H | 20a | | X |
| | If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return? | 20b | | _ |
| 21 | Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or | | | х |
| | domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II | 21 | | _ 41 |

| Form 990 (| | | STATES | |
|------------|--------------|-------------|--------------------|---------|
| Part IV | Checklist of | Required Sc | hedules (co | ntinued |
| | | | | |

| ı a | Officerist of nequired Schedules (continued) | | | |
|------|---|-----------|-----|----|
| | | | Yes | No |
| 22 | Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on | | | x |
| 00 | Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current | 22 | | |
| 23 | and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete | | | |
| | Schedule J | 23 | Х | |
| 24a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the | | | |
| | last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete | | | |
| | Schedule K. If "No," go to line 25a | 24a | | X |
| b | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? | 24b | | |
| С | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease | | | |
| | any tax-exempt bonds? | 24c | | |
| | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? | 24d | | |
| 25 a | Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit | 0.5 | | x |
| | transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I | 25a | | |
| D | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete | | | |
| | | 25b | | Х |
| 26 | Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or | 230 | | |
| | former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes," | | | |
| | complete Schedule L, Part II | 26 | | Х |
| 27 | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial | | | |
| | contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member | | | |
| | of any of these persons? If "Yes," complete Schedule L, Part III | 27 | | X |
| 28 | Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV | | | |
| | instructions for applicable filing thresholds, conditions, and exceptions): | | | |
| a | A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV | 28a | | X |
| b | A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV | 28b | | |
| С | An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV | 28c | | x |
| 29 | Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M | 29 | | X |
| 30 | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation | 23 | | |
| | contributions? If "Yes," complete Schedule M | 30 | | Х |
| 31 | Did the organization liquidate, terminate, or dissolve and cease operations? | | | |
| | If "Yes," complete Schedule N, Part I | 31 | | X |
| 32 | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete | | | |
| | Schedule N, Part II | 32 | | X |
| 33 | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations | | | |
| | sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I | 33 | | X |
| 34 | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and | | Х | |
| 25.0 | Part V, line 1 Did the organization have a controlled entity within the meaning of section 512(b)(13)? | 34 35a | X | _ |
| | If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity | JJa | | |
| | within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 | 35b | Х | |
| 36 | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? | | | |
| | If "Yes," complete Schedule R, Part V, line 2 | 36 | | X |
| 37 | Did the organization conduct more than 5% of its activities through an entity that is not a related organization | | | |
| | and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI | 37 | | X |
| 38 | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? | | | |
| Da | Note. All Form 990 filers are required to complete Schedule O | 38 | X | |
| Pa | Statements Regarding Other IRS Filings and Tax Compliance Check if Schedule O contains a response or note to any line in this Part V | | | |
| | Check if Schedule C contains a response of flote to any line in this part v | | | |
| 4 | Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable 47.7 | | Yes | No |
| b | The transfer reported in Book of the Book | | | |
| | Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming | | | |
| | (gambling) winnings to prize winners? | 1c | | |

832004 12-31-18

Part V Statements Regarding Other IRS Filings and Tax Compliance (continued)

| | | | | | Yes | No | | | |
|---------|--|-----------|------------|------------|-----|--------|--|--|--|
| 2a | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, | | | | | | | | |
| | filed for the calendar year ending with or within the year covered by this return | 2a | 82 | | | | | | |
| b | If at least one is reported on line 2a, did the organization file all required federal employment tax retu | rns? | | 2b | Х | | | | |
| | Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions | s) | | | Х | | | | |
| | Did the organization have unrelated business gross income of \$1,000 or more during the year? | | | | | | | | |
| | If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O | | | | | | | | |
| 4a | At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a | | | | | | | | |
| | financial account in a foreign country (such as a bank account, securities account, or other financial | accou | ınt)'? | 4a | | X | | | |
| D | If "Yes," enter the name of the foreign country: | \ 00011 | nto (FDAD) | | | | | | |
| 52 | See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR). Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? | | | | | | | | |
| | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction at any time during the tax year! | | 1 | 5a 5b | | X | | | |
| | If "Yes" to line 5a or 5b, did the organization file Form 8886-T? | | | 5c | | | | | |
| | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the | | | | | | | | |
| | any contributions that were not tax deductible as charitable contributions? | | | 6a | | X | | | |
| b | If "Yes," did the organization include with every solicitation an express statement that such contribute | | r | | | | | | |
| | were not tax deductible? | | | 6b | | | | | |
| 7 | Organizations that may receive deductible contributions under section 170(c). | | | | | | | | |
| | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and se | | | 7a | | X | | | |
| | If "Yes," did the organization notify the donor of the value of the goods or services provided? | | | 7b | | | | | |
| С | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it w | as red | quired | | | 37 | | | |
| | to file Form 8282? | T = . | | 7c | | X | | | |
| | If "Yes," indicate the number of Forms 8282 filed during the year | 7d | | 7. | | X | | | |
| | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit of | | ľ | 7e 7f | | X | | | |
| t g | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contill the organization received a contribution of qualified intellectual property, did the organization file Fi | | | 7g | | | | | |
| | If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization | | ľ | 7h | | | | | |
| 8 | Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained | | 1 | | | | | | |
| | | | | 8 | | | | | |
| 9 | Sponsoring organizations maintaining donor advised funds. | | | | | | | | |
| а | Did the sponsoring organization make any taxable distributions under section 4966? | | | 9a | | | | | |
| b | Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? $$ | | | 9b | | | | | |
| 10 | Section 501(c)(7) organizations. Enter: | | . | | | | | | |
| | Initiation fees and capital contributions included on Part VIII, line 12 | 10a | † | | | | | | |
| | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities | 10b | | | | | | | |
| 11 | Section 501(c)(12) organizations. Enter: | 140 | | | | | | | |
| | Gross income from members or shareholders Gross income from other sources (Do not net amounts due or paid to other sources against | 11a | | | | | | | |
| | amounts due or received from them.) | 11b | | | | | | | |
| 12a | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form | | ? | 12a | | | | | |
| | If "Yes," enter the amount of tax-exempt interest received or accrued during the year | 12b | 1 1 | | | | | | |
| 13 | Section 501(c)(29) qualified nonprofit health insurance issuers. | | | | | | | | |
| а | Is the organization licensed to issue qualified health plans in more than one state? | | | 13a | | | | | |
| | Note. See the instructions for additional information the organization must report on Schedule O. | | | | | | | | |
| b | Enter the amount of reserves the organization is required to maintain by the states in which the | | , | | | | | | |
| | organization is licensed to issue qualified health plans | 13b | 1 | | | | | | |
| | Enter the amount of reserves on hand | 13c | ' | 44 | | X | | | |
| | | | | 14a 14b | | | | | |
| р 15 | If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedul Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remune | | 1 | 140 | | | | | |
| .5 | excess parachute payment(s) during the year? | | | 15 | | Х | | | |
| | If "Yes," see instructions and file Form 4720, Schedule N. | | | | | | | | |
| 16 | Is the organization an educational institution subject to the section 4968 excise tax on net investmen | nt inco | ome? | 16 | | Х | | | |
| | If "Yes," complete Form 4720, Schedule O. | | | | | | | | |
| | | | | Form | 000 | (2010) | | | |

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

| | Check if Schedule O contains a response or note to any line in this Part VI | | | | | X |
|-----|---|------------------------|-----------|-----------------|--------|----------|
| Sec | tion A. Governing Body and Management | | | | | |
| | | _ | | | Yes | No |
| 1a | Enter the number of voting members of the governing body at the end of the tax year | 1a | 16 | | | |
| | If there are material differences in voting rights among members of the governing body, or if the governing | | | | | |
| | body delegated broad authority to an executive committee or similar committee, explain in Schedule O. | | | | | |
| b | Enter the number of voting members included in line 1a, above, who are independent | 1b | 15 | | | |
| 2 | Did any officer, director, trustee, or key employee have a family relationship or a business relationship | o with any other | | | | |
| | officer, director, trustee, or key employee? | | | 2 | | X |
| 3 | Did the organization delegate control over management duties customarily performed by or under the | | | | | |
| | of officers, directors, or trustees, or key employees to a management company or other person? | | | 3 | | Х |
| 4 | Did the organization make any significant changes to its governing documents since the prior Form 9 | | | 4 | | Х |
| 5 | Did the organization become aware during the year of a significant diversion of the organization's ass | sets? | | 5 | | Х |
| 6 | Did the organization have members or stockholders? | | | 6 | X | |
| 7a | Did the organization have members, stockholders, or other persons who had the power to elect or ap | | | | | |
| | more members of the governing body? | | 7 | 7a | X | |
| b | Are any governance decisions of the organization reserved to (or subject to approval by) members, s | | ····· | | | |
| | persons other than the governing body? | | 1 7 | 7b | X | |
| 8 | Did the organization contemporaneously document the meetings held or written actions undertaken during the year | | | | | |
| а | The governing body? | | 8 | 8a | X | |
| b | Each committee with authority to act on behalf of the governing body? | | | 8b | X | |
| 9 | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be rea | | | | | |
| | organization's mailing address? If "Yes," provide the names and addresses in Schedule O | | | 9 | | Х |
| Sec | tion B. Policies (This Section B requests information about policies not required by the Internal Re | | , | | | |
| | | , | | | Yes | No |
| 10a | Did the organization have local chapters, branches, or affiliates? | | 1 | I0a | | Х |
| | If "Yes," did the organization have written policies and procedures governing the activities of such ch | | | | | |
| | and branches to ensure their operations are consistent with the organization's exempt purposes? | | 1 | l0b | | |
| 11a | Has the organization provided a complete copy of this Form 990 to all members of its governing bod | | | I1a | Х | |
| b | Describe in Schedule O the process, if any, used by the organization to review this Form 990. | , , | | | | |
| 12a | 51.1.1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. | | 1 | l2a | X | |
| b | Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise | | ⊢ | l2b | X | |
| С | Did the organization regularly and consistently monitor and enforce compliance with the policy? If "You | | | | | |
| | in Schedule O how this was done | | 1 | I2c | X | |
| 13 | Did the organization have a written whistleblower policy? | | | 13 | Х | |
| 14 | Did the organization have a written document retention and destruction policy? | | | 14 | X | |
| 15 | Did the process for determining compensation of the following persons include a review and approva | | | | | |
| | persons, comparability data, and contemporaneous substantiation of the deliberation and decision? | | | | | |
| а | The organization's CEO, Executive Director, or top management official | | 1 | 15a | Х | |
| | Other officers or key employees of the organization | | | 15b | X | |
| ~ | If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions). | | ····· - | | | |
| 16a | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arranger | ment with a | | | | |
| | taxable entity during the year? | | 1 | l6a | | Х |
| h | If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluar | | | | | |
| | in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization | | | | | |
| | exempt status with respect to such arrangements? | | 1 | 16b | | |
| Sec | tion C. Disclosure | | | l OD | | <u> </u> |
| 17 | List the states with which a copy of this Form 990 is required to be filed ►MD | | | | | |
| 18 | Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A if applicable), 990, an | nd 990-T (Section 50 | 1(c)(3)< | onlv) | avails | able |
| .5 | for public inspection. Indicate how you made these available. Check all that apply. | 500 1 (50011011 50 | (0)(0)3 (| ر ۱۱۱ <i>۷)</i> | availe | 2010 |
| | | in Schedule O) | | | | |
| 19 | Describe in Schedule O whether (and if so, how) the organization made its governing documents, con | , | cv and fi | inan | rial | |
| 19 | statements available to the public during the tax year. | innot of interest poli | oy, and n | ıı ıcı II | Jiai | |
| 20 | State the name, address, and telephone number of the person who possesses the organization's bo | oke and records | | | | |
| 20 | DOUGLAS WALLEN, CFO - (410)268-6110 | uns and records | | | | |
| | 291 WOOD ROAD, ANNAPOLIS, MD 21402-5034 | | | | | |

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

| Check this box if neither the organization n (A) | (B) | Jiga | ai ii∠c | (C | | nper | isali | (D) | (E) | (F) |
|---|-----------------------|--------------------|-----------------------|---------|--------------|------------------------------|----------|-----------------|-----------------|-----------------------------|
| Name and Title | Average | | | Posi | ition | ı | | Reportable | Reportable | Estimated |
| Name and Title | hours per | | not c | heck | more | than | | compensation | compensation | amount of |
| | week | offic | cer an | | | | | from | from related | other |
| | (list any | director | | | | | | the | organizations | compensation |
| | hours for | 5 | e e | | | ated | | organization | (W-2/1099-MISC) | from the |
| | related organizations | ustee | truste | | ee ee | ubeus | | (W-2/1099-MISC) | | organization and related |
| | below | dual tr | tional | | nploy | st con yee | | | | organizations |
| | line) | Individual trustee | Institutional trustee | Officer | Key employee | Highest compensated employee | Forme | | | |
| (1) JAMES G. STAVRIDIS | 3.00 | | | | | | | | | |
| CHAIR, DIRECTOR | | Х | | Х | | | | 0. | 0. | 0. |
| (2) TIMOTHY J. KEATING | 2.00 | | | | | | | | | |
| VICE CHAIR, DIRECTOR | | Х | | Х | | | | 0. | 0. | 0. |
| (3) JOHN R. ALLEN | 1.00 | | | | | | | | | |
| DIRECTOR | | Х | | | | | | 0. | 0. | 0. |
| (4) THAD ALLEN | 1.00 | | | | | | | | | |
| DIRECTOR | | Х | | | | | | 0. | 0. | 0. |
| (5) PHILIP BILDEN | 1.00 | | | | | | | | | |
| DIRECTOR | 1 00 | Х | | | | | | 0. | 0. | 0. |
| (6) DIRK J. DEBBINK | 1.00 | | | | | | | • | • | _ |
| DIRECTOR | 1 00 | Х | | | _ | | | 0. | 0. | 0. |
| (7) JONATHAN GREENERT | 1.00 | ,, | | | | | | 0 | 0 | _ |
| DIRECTOR | 1 00 | Х | | | _ | | | 0. | 0. | 0. |
| (8) HOLLY HARRISON | 1.00 | Ψ. | | | | | | 0 | 0 | _ |
| EDITORIAL BOARD CHAIR, DIRECTOR | 1 00 | Х | | | _ | | \dashv | 0. | 0. | 0. |
| (9) JOHN MORTON III | 1.00 | Х | | | | | | 0 | 0. | _ |
| DIRECTOR (10) PEG KLIEN | 1.00 | ^ | | | <u> </u> | | \dashv | 0. | 0. | 0. |
| DIRECTOR | 1.00 | X | | | | | | 0. | 0. | 0. |
| (11) RICHARD W. MIES | 1.00 | ^ | | | \vdash | \vdash | \dashv | 0. | 0. | • |
| DIRECTOR | 1.00 | x | | | | | | 0. | 0. | 0. |
| (12) SALLY BRICE-O'HARA | 1.00 | | | | | | | | • | |
| DIRECTOR | | x | | | | | | 0. | 0. | 0. |
| (13) GUY SNODGRASS | 1.00 | | | | | | | | | |
| DIRECTOR | | Х | | | | | | 0. | 0. | 0. |
| (14) JAMES WINNEFELD | 1.00 | | | | | | | | | |
| DIRECTOR | | Х | | | | | | 0. | 0. | 0. |
| (15) ROBERT WORK | 1.00 | | | | | | | | | |
| DIRECTOR | | Х | | | | | | 0. | 0. | 0. |
| (16) DAN BOWLER | 1.00 | | | | | | | | | |
| DIRECTOR THROUGH MID-2018 | 1.00 | Х | | | L | | | 0. | 0. | 0. |
| (17) RACHAEL GOSNELL | 1.00 | | | | | | | | | |
| (17) RACHAEL GOSNELL | | Х | | | ı | | | 0. | 0. | 0. |

832007 12-31-18 Form **990** (2018)

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued) (B) (C) (F) (A) (D) (E) Position Name and title Average Reportable Reportable Estimated (do not check more than one hours per compensation compensation amount of box, unless person is both an officer and a director/trustee) week from from related other (list any organizations ndividual trustee or director the compensation hours for organization (W-2/1099-MISC) from the related nstitutional trustee (W-2/1099-MISC) organization organizations key employee and related below organizations line) (18) WALLACE GREGSON 1.00 0. 0. 0. DIRECTOR THROUGH MID-2018 X (19) KARL HASSLINGER 1.00 X 0 0 . 0. DIRECTOR THROUGH MID-2018 1.00 (20) KENNETH KLEPPER 0 X 0. 0. DIRECTOR THROUGH MID-2018 (21) VINCENT PATTON 1.00 X 0 0 . DIRECTOR THROUGH MID-2018 0. (22) GORDAN VAN HOOK 1.00 0 0. DIRECTOR THROUGH MID-2018 X 0. 28.00 (23) PETER H. DALY 12.00 X 401,380. 11,491. X 0. CEO DIRECTOR (24) DOUGLAS WALLEN 35.00 5.00 X 156,335. 0. 28,851. CFO 5.00 (25) KIRK MCALEXANDER 19,952. 35.00 X 166,586. 0. SECRETARY, DIRECTOR (JAN-APR) 5.00 (26) HEATHER LANCASTER SECRETARY, DIRECTOR (MAY-DEC) 35.00 Х 136,124 0 4,249. 860,425. 0. 64,543. 1b Sub-total 434,948. 19,937. 0. c Total from continuation sheets to Part VII, Section A 1,295,373. 84,480. d Total (add lines 1b and 1c). Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable 14

compensation from the organization

Yes No Did the organization list any former officer, director, or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual X 3 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual 4 Х Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services X rendered to the organization? If "Yes," complete Schedule J for such person

Section B. Independent Contractors

Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

| | | |
|---|----------------------------------|--------------|
| (A) | (B) | (C) |
| Name and business address | Description of services | Compensation |
| CR GOODMAN ASSOCIATES | ARCHITECTURAL | |
| | SERVICES | 738,224. |
| SHERIDAN BOOKS, 613 EAST INDUSTRIAL DRIVE, | | |
| CHELSEA, MI 48118 | BOOK PRINTING | 581,202. |
| LSC COMMUNICATIONS | | |
| 191 NORTH WACKER DRIVE, CHICAGO, IL 60606 | PERIODICAL PRINTING | 424,364. |
| UNLEASHED TECHNOLOGIES, 8825 STANFORD | WEB-SITE DESIGN AND | |
| BOULEVARD - SUITE 105, COLUMBIA, MD 21045 | MAINTENANCE | 386,704. |
| WARE-PAK, LLC | | |
| 2427 BOND STREET, UNIVERSITY PARK, IL 60484 | WAREHOUSING | 301,278. |
| 2 Total number of independent contractors (including but not limited to those liste | ed above) who received more than | |
| \$100,000 of compensation from the organization > 18 | | |
| CEE DADE HIT CECETON A COMETINATION OF | TDDC | 000 |

SEE PART VII, SECTION A CONTINUATION SHEETS

| Form 990 UNITED S' | TATES NA | ٩VZ | ΑL | II | 1S: | rI? | יטי. | re | 52-064 | 3040 |
|--|-------------------|--------------------------------|-----------------------|--------------|--------------|------------------------------|--------|-------------------------|-------------------------|-----------------------------|
| Part VII Section A. Officers, Directors, Tru | ıstees, Key Er | nplo | oyee | s, a | nd ŀ | ligh | est | Compensated Employ | ees (continued) | |
| (A) | (B) | | | I | | | | (E) | (F) | |
| Name and title | Average hours | (0) | | Pos all t | | | LΛ | Reportable compensation | Reportable compensation | Estimated amount of |
| | per | (C | Tecr | l | ınaı | арр Г | iy) | from | from related | other |
| | week | | | | | yee | | the | organizations | compensation |
| | (list any | rector | | | | em plc | | organization | (W-2/1099-MISC) | from the |
| | hours for related | e or di | tee | | | sated | | (W-2/1099-MISC) | | organization and related |
| | organizations | Individual trustee or director | Institutional trustee | | yee | Highest compensated employee | | | | organizations |
| | below | vidual | tution | Je. | Key employee | nest co | ner | | | Ü |
| | | Indi | Insti | Officer | Key | High | Former | | | |
| (27) WILLIAM MILLER | 40.00 | | | | | | | 4-0-0 | | |
| PUBLISHER | 40.00 | _ | _ | | | Х | | 158,077. | 0. | 9,522. |
| (28) BILL HAMBLET | 40.00 | | | | | 37 | | 1 4 7 0 4 1 | 0 | F 066 |
| DIRECTOR OF PERIODICALS (29) RICK RUSSELL | 40.00 | _ | _ | \vdash | _ | Х | | 147,841. | 0. | 5,866. |
| PRESS DIRECTOR | 40.00 | | | | | Х | | 129,030. | 0. | 4,549. |
| FRESS DIRECTOR | | | | \vdash | | | | 125,050. | 0. | <u> </u> |
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| | | | | | | | | 424 242 | | 10 000 |
| Total to Part VII, Section A, line 1c | | | | | | | | 434,948. | | 19,937. |

| Ра | rt VI | | | | | | | |
|--|-------|---|------------------|--|---------------------------------------|-------------------------|---------------------|---|
| | | Check if Schedule O cont | tains a response | or note to any lin | e in this Part VIII (A) Total revenue | (B) Related or | (C) Unrelated | (D) Revenue excluded |
| | | | | | Total revenue | exempt function revenue | business revenue | from tax under sections 512 - 514 |
| nts nts | 1 a | Federated campaigns | 1a | | | | | |
| Gra Ioui | b | Membership dues | 1b | | | | | |
| is, (Am | С | Fundraising events | 1c | | | | | |
| Giff | d | Related organizations | 1d | 5,509,973. | | | | |
| S. imi | е | Government grants (contribut | tions) 1e | | | | | |
| itio er S | f | All other contributions, gifts, gran | nts, and | | | | | |
| ibu Th | | similar amounts not included abo | ve 1f | | | | | |
| Contributions, Gifts, Grants and Other Similar Amounts | g | Noncash contributions included in lines | s 1a-1f: \$ | | | | | |
| <u>a</u> C | h | Total. Add lines 1a-1f | | | 5,509,973. | | | |
| | | | | Business Code | | | | |
| ice | 2 a | | | 561000 | 1,810,190. | 1,810,190. | | |
| erv | b | | | 561000 | 735,314. | 735,314. | | |
| n S | С | | | 541800 | 677,504. | 62,810. | 614,694. | |
| ar Rev | d | TRANSCRIPT SALES | | 900099 | 3,628. | 3,628. | | |
| Program Service Revenue | е | | | | | | | |
| ъ. | f | 1 3 | | | 2 225 525 | | | |
| | | Total. Add lines 2a-2f | | | 3,226,636. | | | |
| | 3 | Investment income (including | | | | | | |
| | | other similar amounts) | | . г | | | | |
| | 4 | Income from investment of ta | | · · | 158,104. | | | 158,104. |
| | 5 | Royalties | | | 130,104. | | | 130,104. |
| | 6.0 | Gross rents | (i) Real | (ii) Personal | | | | |
| | b | | | | | | | |
| | C | | | | | | | |
| | | Net rental income or (loss) | | | | | | |
| | | Gross amount from sales of | (i) Securities | (ii) Other | | | | |
| | / a | assets other than inventory | (i) Securities | (ii) Other | | | | |
| | h | Less: cost or other basis | | | | | | |
| | | and sales expenses | | | | | | |
| | С | Gain or (loss) | | | | | | |
| | | Net gain or (loss) | • | • | | | | |
| ø) | | Gross income from fundraisin | | | | | | |
| Other Revenue | | including \$ | | | | | | |
| eve | | contributions reported on line | | | | | | |
| Ϋ́ | | Part IV, line 18 | а | | | | | |
| ţ. | b | Less: direct expenses | | | | | | |
| 0 | С | Net income or (loss) from fund | draising events | | | | | |
| | 9 a | Gross income from gaming ad | ctivities. See | | | | | |
| | | Part IV, line 19 | а | | | | | |
| | | Less: direct expenses | | | | | | |
| | | Net income or (loss) from gan | | ····· | | | | |
| | 10 a | Gross sales of inventory, less | | | | | | |
| | | and allowances | | | | | | |
| | | Less: cost of goods sold | | 1,723,563. | | | | |
| | С | Net income or (loss) from sale | | | 3,483,723. | 3,483,723. | | |
| | | Miscellaneous Revenu | ie | Business Code | | | | |
| | 11 a | | | | | | | |
| | b | | | — | | | | |
| | C | | | | | | | |
| | | All other revenue | | | | | | |
| | 12 | Total Add lines 11a-11d | | ······ | 12 378 436. | 6 095 665. | 614 694. | 158 104. |

Part IX | Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

| Do i | Check if Schedule O contains a resport of include amounts reported on lines 6b, | (A) | (B) | (C) | (D) |
|-----------------|--|----------------|-----------------------------|---------------------------------|----------------------|
| | 8b, 9b, and 10b of Part VIII. | Total expenses | Program service expenses | Management and general expenses | Fundraising expenses |
| 1 | Grants and other assistance to domestic organizations | 500 | 500 | | |
| | and domestic governments. See Part IV, line 21 | 500. | 500. | | |
| 2 | Grants and other assistance to domestic | | | | |
| | individuals. See Part IV, line 22 | | | | |
| 3 | Grants and other assistance to foreign | | | | |
| | organizations, foreign governments, and foreign | | | | |
| | individuals. See Part IV, lines 15 and 16 | | | | |
| 4 | Benefits paid to or for members | | | | |
| 5 | Compensation of current officers, directors, | 500 055 | | 500 055 | |
| | trustees, and key employees | 598,057. | | 598,057. | |
| 6 | Compensation not included above, to disqualified | | | | |
| | persons (as defined under section 4958(f)(1)) and | | | | |
| | persons described in section 4958(c)(3)(B) | 4 400 005 | 2 2 2 2 2 2 2 | 4 24 6 25 2 | |
| 7 | Other salaries and wages | 4,409,085. | 3,093,027. | 1,316,058. | |
| 8 | Pension plan accruals and contributions (include | 405.00: | | | |
| | section 401(k) and 403(b) employer contributions) | 106,824. | 74,182. | 32,642. | |
| 9 | Other employee benefits | 270,261. | 178,438. | 91,823. | |
| 10 | Payroll taxes | 363,337. | 225,269. | 138,068. | |
| 11 | Fees for services (non-employees): | | | | |
| а | Management | | | | |
| b | Legal | 132,559. | | 132,559. | |
| С | Accounting | 42,114. | | 42,114. | |
| | Lobbying | | | | |
| | Professional fundraising services. See Part IV, line 17 | | | | |
| f | Investment management fees | | | | |
| g | Other. (If line 11g amount exceeds 10% of line 25, | | | | |
| | column (A) amount, list line 11g expenses on Sch O.) | 810,557. | 205,985. | 604,572. | |
| 12 | Advertising and promotion | 476,213. | 102,315. | 373,898. | |
| 13 | Office expenses | 1,157,226. | 973,242. | 183,984. | |
| 14 | Information technology | 818,568. | | 818,568. | |
| 15 | Royalties | 401,292. | 401,292. | | |
| 16 | Occupancy | 297,809. | 253,298. | 44,511. | |
| 17 | Travel | 182,513. | 82,720. | 99,793. | |
| 18 | Payments of travel or entertainment expenses | | | | |
| | for any federal, state, or local public officials | | | | |
| 19 | Conferences, conventions, and meetings | 263,229. | 259,546. | 3,683. | |
| 20 | Interest | - | - | - | |
| 21 | Payments to affiliates | | | | |
| 22 | Depreciation, depletion, and amortization | 179,523. | | 179,523. | |
| 23 | Insurance | 81,757. | | 81,757. | |
| 24 | Other expenses. Itemize expenses not covered | | | | |
| | above. (List miscellaneous expenses in line 24e. If line | | | | |
| | 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule 0.) | | | | |
| а | AWARDS AND CONTESTS | 114,178. | 1,305. | 112,873. | |
| b | DUES AND SUBSCRIPTIONS | 28,460. | , | 28,460. | |
| c | TAXES | 7,528. | | 7,528. | |
| d | ALLOCATED TO NIF | -383,598. | | -383,598. | |
| - | All other expenses | 352,491. | 331,435. | 21,056. | |
| 25 | Total functional expenses. Add lines 1 through 24e | 10,710,483. | 6,182,554. | 4,527,929. | 0 |
| <u>25</u> 26 | Joint costs. Complete this line only if the organization | ., ==,=== | .,, | , , | |
| _0 | reported in column (B) joint costs from a combined | | | | |
| | educational campaign and fundraising solicitation. | | | | |
| | Check here if following SOP 98-2 (ASC 958-720) | | | | |
| | in following 501 30-2 (A50 350-720) | | | | Earm 990 (201 |

Form 990 (2018)

Part X | Balance Sheet

| Part X | X Balance Sheet | | | | | |
|---|---|--------------------------|-----|---------------------------|--|--|
| | Check if Schedule O contains a response or note to any line in this Part X | | | | | |
| | | (A) Beginning of year | | (B) End of year | | |
| 1 | Cash - non-interest-bearing | 207,342. | 1 | 174,607 | | |
| 2 | Savings and temporary cash investments | | 2 | 15,486 | | |
| 3 | Pledges and grants receivable, net | | 3 | | | |
| 4 | Accounts receivable, net | | 4 | 934,894 | | |
| 5 | Loans and other receivables from current and former officers, directors, | | | | | |
| | trustees, key employees, and highest compensated employees. Complete | | | | | |
| | Part II of Schedule L | | 5 | | | |
| 6 | Loans and other receivables from other disqualified persons (as defined under | r | | | | |
| | section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contribution | ng | | | | |
| | employers and sponsoring organizations of section 501(c)(9) voluntary | | | | | |
| ន | employees' beneficiary organizations (see instr). Complete Part II of Sch L | | 6 | | | |
| Assets | Notes and loans receivable, net | | 7 | | | |
| 8 | Inventories for sale or use | 2,190,699. | 8 | 2,317,371 | | |
| 9 | Prepaid expenses and deferred charges | | 9 | 618,039 | | |
| 10 | a Land, buildings, and equipment: cost or other | | | | | |
| | basis. Complete Part VI of Schedule D 10a 7,055,392 | | | | | |
| 1 | b Less: accumulated depreciation 10b 4,589,96 | 1,481,237. | 10c | 2,465,429 | | |
| 11 | Investments - publicly traded securities | | 11 | | | |
| 12 | Investments - other securities. See Part IV, line 11 | | 12 | | | |
| 13 | Investments - program-related. See Part IV, line 11 | | 13 | | | |
| 14 | Intangible assets | | 14 | | | |
| 15 | Other assets. See Part IV, line 11 | 35,595. | 15 | | | |
| 16 | Total assets. Add lines 1 through 15 (must equal line 34) | . 5,424,062. | 16 | 6,525,826 | | |
| 17 | Accounts payable and accrued expenses | | 17 | 1,650,202 | | |
| 18 | Grants payable | | 18 | | | |
| 19 | Deferred revenue | | 19 | 3,068,137 | | |
| 20 | Tax-exempt bond liabilities | | 20 | | | |
| 21 | Escrow or custodial account liability. Complete Part IV of Schedule D | | 21 | | | |
| ខ្លួ 22 | Loans and other payables to current and former officers, directors, trustees, | | | | | |
| [| key employees, highest compensated employees, and disqualified persons. | | | | | |
| | Complete Part II of Schedule L | | 22 | | | |
| 23 | Secured mortgages and notes payable to unrelated third parties | | 23 | | | |
| 24 | Unsecured notes and loans payable to unrelated third parties | | 24 | | | |
| 25 | Other liabilities (including federal income tax, payables to related third | | | | | |
| | parties, and other liabilities not included on lines 17-24). Complete Part X of | | | | | |
| | Schedule D | | 25 | 928,192 | | |
| 26 | Total liabilities. Add lines 17 through 25 | 6,121,730. | 26 | 5,646,531 | | |
| | Organizations that follow SFAS 117 (ASC 958), check here X and | | | | | |
| es es | complete lines 27 through 29, and lines 33 and 34. | | | | | |
| 27 | Unrestricted net assets | _697,668. | 27 | 879,295 | | |
| 28 | Temporarily restricted net assets | | 28 | | | |
| 29 | Permanently restricted net assets | | 29 | | | |
| ∄ | Organizations that do not follow SFAS 117 (ASC 958), check here | | | | | |
| 5 | and complete lines 30 through 34. | | | | | |
| 30 | Capital stock or trust principal, or current funds | | 30 | | | |
| S 31 | Paid-in or capital surplus, or land, building, or equipment fund | | 31 | | | |
| 27 28 29 30 31 32 33 32 33 32 33 33 33 33 33 33 33 33 | Retained earnings, endowment, accumulated income, or other funds | | 32 | | | |
| ž 33 | Total net assets or fund balances | -697,668. | 33 | 879,295 | | |
| 34 | Total liabilities and net assets/fund balances | | 34 | 6,525,826 | | |

| Pa | rt XI Reconciliation of Net Assets | | | | | |
|----|---|---------|------|---------|-----|-----|
| | Check if Schedule O contains a response or note to any line in this Part XI | | | | | X |
| | | | | | | |
| 1 | Total revenue (must equal Part VIII, column (A), line 12) | 1 | | | | 36. |
| 2 | Total expenses (must equal Part IX, column (A), line 25) | 2 | | | | 83. |
| 3 | Revenue less expenses. Subtract line 2 from line 1 | 3 | | | | 53. |
| 4 | 4 Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A)) 4 | | | | 7,6 | 68. |
| 5 | Net unrealized gains (losses) on investments | 5 | | | | |
| 6 | Donated services and use of facilities | 6 | | | | |
| 7 | Investment expenses | 7 | | | | |
| 8 | Prior period adjustments | 8 | | | | |
| 9 | Other changes in net assets or fund balances (explain in Schedule O) | 9 | | -9 | 0,9 | 90. |
| 10 | Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33, | | | | | |
| | column (B)) | 10 | | 879,295 | | 95. |
| Pa | rt XII Financial Statements and Reporting | | | | | |
| | Check if Schedule O contains a response or note to any line in this Part XII | | | | | Ш |
| | | | _ | | Yes | No |
| 1 | Accounting method used to prepare the Form 990: Cash X Accrual Other | | | | | |
| | If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O. | | | | | |
| 2a | Were the organization's financial statements compiled or reviewed by an independent accountant? | | L | 2a | | X |
| | If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed | d on a | | | | |
| | separate basis, consolidated basis, or both: | | | | | |
| | Separate basis Consolidated basis Both consolidated and separate basis | | | | | |
| b | Were the organization's financial statements audited by an independent accountant? | | | 2b | X | |
| | If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separat | e basis | s, [| | | |
| | consolidated basis, or both: | | | | | |
| | Separate basis X Consolidated basis Both consolidated and separate basis | | | | | |
| С | c If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, | | | | | |
| | review, or compilation of its financial statements and selection of an independent accountant? | | | | | |
| | If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O. | | | | | |
| За | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Si | ngle Au | ıdit | | | |
| | Act and OMB Circular A-133? | | L | За | | X |
| b | If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the requ | ired au | dit | | | |
| | or audits, explain why in Schedule O and describe any steps taken to undergo such audits | | | 3b | | |

SCHEDULE A

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Total

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

Open to Public Inspection

Name of the organization **Employer identification number** UNITED STATES NAVAL INSTITUTE 52-0643040 Part I Reason for Public Charity Status (All organizations must complete this part.) See instructions. The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.) 1 A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i). 2 A school described in section 170(b)(1)(A)(ii). (Attach Schedule E (Form 990 or 990-EZ).) 3 A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state: An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II.) 6 A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II.) 8 A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.) An agricultural research organization described in section 170(b)(1)(A)(ix) operated in conjunction with a land-grant college or university or a non-land-grant college of agriculture (see instructions). Enter the name, city, and state of the college or university: 10 X An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions - subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.) 11 An organization organized and operated exclusively to test for public safety. See section 509(a)(4). 12 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box in lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g. Type I. A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. You must complete Part IV, Sections A and B. Type II. A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). You must complete Part IV. Sections A and C. Type III functionally integrated. A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions). You must complete Part IV, Sections A, D, and E. ☐ Type III non-functionally integrated. A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). You must complete Part IV, Sections A and D, and Part V. Check this box if the organization received a written determination from the IRS that it is a Type I, Type III, Type III functionally integrated, or Type III non-functionally integrated supporting organization. f Enter the number of supported organizations Provide the following information about the supported organization(s). (iv) Is the organization listed (i) Name of supported (ii) EIN (iii) Type of organization (v) Amount of monetary (vi) Amount of other in your governing document? (described on lines 1-10 organization support (see instructions) support (see instructions) Yes No above (see instructions))

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

| Section A. Public Support | | | | | | | |
|---------------------------|--|---------------------|----------------------|-----------------------|---------------------|-------------|-------------|
| Cale | ndar year (or fiscal year beginning in) 🖊 | (a) 2014 | (b) 2015 | (c) 2016 | (d) 2017 | (e) 2018 | (f) Total |
| 1 | Gifts, grants, contributions, and | | | | | | |
| | membership fees received. (Do not | | | | | | |
| | include any "unusual grants.") | | | | | | |
| 2 | Tax revenues levied for the organ- | | | | | | |
| | ization's benefit and either paid to | | | | | | |
| | or expended on its behalf | | | | | | |
| 3 | The value of services or facilities | | | | | | |
| Ü | furnished by a governmental unit to | | | | | | |
| | the organization without charge | | | | | | |
| 1 | Total. Add lines 1 through 3 | | | | | | |
| | The portion of total contributions | | | | | | |
| 3 | · · | | | | | | |
| | by each person (other than a | | | | | | |
| | governmental unit or publicly | | | | | | |
| | supported organization) included | | | | | | |
| | on line 1 that exceeds 2% of the | | | | | | |
| | amount shown on line 11, | | | | | | |
| | column (f) | | | | | | |
| | Public support. Subtract line 5 from line 4. | | | | | | |
| | ction B. Total Support | | | 1 | | 1 | |
| | ndar year (or fiscal year beginning in) 🖊 | (a) 2014 | (b) 2015 | (c) 2016 | (d) 2017 | (e) 2018 | (f) Total |
| 7 | Amounts from line 4 | | | | | | |
| 8 | Gross income from interest, | | | | | | |
| | dividends, payments received on | | | | | | |
| | securities loans, rents, royalties, | | | | | | |
| | and income from similar sources | | | | | | |
| 9 | Net income from unrelated business | | | | | | |
| | activities, whether or not the | | | | | | |
| | business is regularly carried on | | | | | | |
| 10 | Other income. Do not include gain | | | | | | |
| | or loss from the sale of capital | | | | | | |
| | assets (Explain in Part VI.) | | | | | | |
| 11 | Total support. Add lines 7 through 10 | | | | | | |
| 12 | Gross receipts from related activities, | etc. (see instructi | ons) | | | 12 | |
| 13 | First five years. If the Form 990 is for | the organization's | s first, second, thi | d, fourth, or fifth t | ax year as a sectio | n 501(c)(3) | |
| | organization, check this box and stop | here | | | | | > |
| Sec | ction C. Computation of Publi | ic Support Pe | rcentage | | | | |
| 14 | Public support percentage for 2018 (li | ine 6, column (f) d | ivided by line 11, | column (f)) | | 14 | % |
| 15 | Public support percentage from 2017 | Schedule A, Part | II, line 14 | | | 15 | % |
| 16a | 6a 33 1/3% support test - 2018. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and | | | | | | |
| | stop here. The organization qualifies as a publicly supported organization | | | | | | |
| b | b 33 1/3% support test - 2017. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box | | | | | | |
| | and stop here. The organization qualifies as a publicly supported organization | | | | | | |
| 17a | 7a 10% -facts-and-circumstances test - 2018. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, | | | | | | |
| | and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part VI how the organization | | | | | | |
| | meets the "facts-and-circumstances" | | | | | - | |
| b | 10% -facts-and-circumstances test | | | | | | |
| | more, and if the organization meets th | - | | | | | |
| | organization meets the "facts-and-circ | | | | - | | |
| 18 | Private foundation. If the organization | | | | | | s |
| | and the second s | | 10, 10 | , | , 3.1 a BOX C | | |

Part III | Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

| Se | ction A. Public Support | ,, | , | | | | |
|------|--|--------------------|---------------------|------------------------|----------------------|---------------------|--------------|
| Cale | endar year (or fiscal year beginning in) | (a) 2014 | (b) 2015 | (c) 2016 | (d) 2017 | (e) 2018 | (f) Total |
| 1 | Gifts, grants, contributions, and | | | | | | |
| | membership fees received. (Do not | | | | | | |
| | include any "unusual grants.") | 2,127,438. | 3,893,263. | 6,908,487. | 6,861,040. | 5,509,973. | 25,300,201. |
| 2 | Gross receipts from admissions, merchandise sold or services per- formed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose | 7,894,747. | 6,913,884. | 6,262,565. | 7,064,688. | 7,819,228. | 35,955,112. |
| 3 | Gross receipts from activities that | | | | | | |
| | are not an unrelated trade or business under section 513 | | | | | | |
| 4 | Tax revenues levied for the organization's benefit and either paid to or expended on its behalf | | | | | | |
| 5 | The value of services or facilities | | | | | | |
| | furnished by a governmental unit to the organization without charge | | | | | | |
| 6 | Total. Add lines 1 through 5 | 10,022,185. | 10,807,147. | 13,171,052. | 13,925,728. | 13,329,201. | 61,255,313. |
| 78 | Amounts included on lines 1, 2, and | 4 445 | 1 100 | | | | 0 010 |
| | 3 received from disqualified persons | 1,117. | 1,102. | | | | 2,219. |
| ĸ | Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year | | | | | | 0. |
| , | Add lines 7a and 7b | 1,117. | 1,102. | | | | 2,219. |
| | Public support. (Subtract line 7c from line 6.) | _// | | | | | 61,253,094. |
| | ction B. Total Support | | | | | | |
| | endar year (or fiscal year beginning in) | (a) 2014 | (b) 2015 | (c) 2016 | (d) 2017 | (e) 2018 | (f) Total |
| | Amounts from line 6 | 10,022,185. | 10,807,147. | 13,171,052. | 13,925,728. | 13,329,201. | 61,255,313. |
| | a Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources | | | | 131,819. | | 862,775. |
| k | Unrelated business taxable income | - | - | - | - | - | |
| | (less section 511 taxes) from businesses acquired after June 30, 1975 | | | | | | |
| (| Add lines 10a and 10b | 270,334. | 187,407. | 115,111. | 131,819. | 158,104. | 862,775. |
| | Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on | | | | | | |
| 12 | Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.) | | | | | | |
| | Total support. (Add lines 9, 10c, 11, and 12.) | 10,292,519. | 10,994,554. | | | 13,487,305. | 62,118,088. |
| 14 | First five years. If the Form 990 is for | the organization's | first, second, thir | d, fourth, or fifth ta | ax year as a section | n 501(c)(3) organiz | ration, |
| 0- | check this box and stop here | :- O | | | | | > |
| | ction C. Computation of Publ | | | | | 1 | 98.61 % |
| | Public support percentage for 2018 (I | | | | | 15 | 00 00 |
| | Public support percentage from 2017 | | | | | 16 | 98.33 % |
| | ction D. Computation of Inves | | | 20 10 25 (6) | 1 | 47 | 1.39 % |
| | Investment income percentage for 20 | | | | | 17 | 1 ((|
| | Investment income percentage from 2 | | | | | 18 | |
| 198 | a 33 1/3% support tests - 2018. If the | | | | | | / is not ► X |
| ı | more than 33 1/3%, check this box at 33 1/3% support tests - 2017. If the | | | | | | |
| ı. | line 18 is not more than 33 1/3%, che | • | | | • | • | |
| 20 | Private foundation If the organization | | | | | | |

Part IV | Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

- 1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in **Part VI** how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- **3a** Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) below.
- **b** Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in **Part VI** when and how the organization made the determination.
- c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use.
- **4a** Was any supported organization not organized in the United States ("foreign supported organization")? *If* "Yes," and if you checked 12a or 12b in Part I, answer (b) and (c) below.
- **b** Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in **Part VI** how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.
- c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- **b** Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- 6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI.
- 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in Part VI.
- **b** Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes," provide detail in Part VI.
- c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI.
- **10a** Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? *If* "Yes," *answer 10b below*.
 - **b** Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

| | Yes | No |
|------|-----|----|
| | | |
| 1 | | |
| | | |
| 2 | | |
| 3a | | |
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| 3b | | |
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| 3с | | |
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| 44 | | |
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| 7 | | |
| 8 | | |
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| 9a | | |
| 9b | | |
| - OD | | |
| 9с | | |
| | | |
| 10a | | |
| 10b | | |

| Pa | t IV Supporting Organizations (continued) | | | |
|-----|--|-----------|-----|----|
| | (donumod) | | Yes | No |
| 11 | Has the organization accepted a gift or contribution from any of the following persons? | | | |
| а | A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) | | | |
| | below, the governing body of a supported organization? | 11a | | |
| b | A family member of a person described in (a) above? | 11b | | |
| С | A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI. | 11c | | |
| | tion B. Type I Supporting Organizations | | | |
| | | | Yes | No |
| 1 | Did the directors, trustees, or membership of one or more supported organizations have the power to | | | |
| | regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the | | | |
| | tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or | | | |
| | controlled the organization's activities. If the organization had more than one supported organization, | | | |
| | describe how the powers to appoint and/or remove directors or trustees were allocated among the supported | | | |
| | organizations and what conditions or restrictions, if any, applied to such powers during the tax year. | 1 | | |
| 2 | Did the organization operate for the benefit of any supported organization other than the supported | | | |
| | organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in | | | |
| | Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, | | | |
| | supervised, or controlled the supporting organization. | 2 | | |
| Sec | tion C. Type II Supporting Organizations | | | |
| | | | Yes | No |
| 1 | Were a majority of the organization's directors or trustees during the tax year also a majority of the directors | | | |
| | or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control | | | |
| | or management of the supporting organization was vested in the same persons that controlled or managed | | | |
| | the supported organization(s). | 1 | | |
| Sec | tion D. All Type III Supporting Organizations | | | |
| | | | Yes | No |
| 1 | Did the organization provide to each of its supported organizations, by the last day of the fifth month of the | | | |
| | organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax | | | |
| | year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the | | | |
| | organization's governing documents in effect on the date of notification, to the extent not previously provided? | 1 | | |
| 2 | Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported | | | |
| | organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how | | | |
| | the organization maintained a close and continuous working relationship with the supported organization(s). | 2 | | |
| 3 | By reason of the relationship described in (2), did the organization's supported organizations have a | | | |
| | significant voice in the organization's investment policies and in directing the use of the organization's | | | |
| | income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's | | | |
| | supported organizations played in this regard. | 3 | | |
| Sec | tion E. Type III Functionally Integrated Supporting Organizations | | | |
| 1 | Check the box next to the method that the organization used to satisfy the Integral Part Test during the yea(see instructions) | | | |
| а | The organization satisfied the Activities Test. Complete line 2 below. | | | |
| b | The organization is the parent of each of its supported organizations. Complete line 3 below. | | | |
| С | The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see ins | tructions | 5). | |
| 2 | Activities Test. Answer (a) and (b) below. | | Yes | No |
| а | Did substantially all of the organization's activities during the tax year directly further the exempt purposes of | | | |
| | the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify | | | |
| | those supported organizations and explain how these activities directly furthered their exempt purposes, | | | |
| | how the organization was responsive to those supported organizations, and how the organization determined | | | |
| | that these activities constituted substantially all of its activities. | 2a | | |
| b | Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more | | | |
| | of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the | | | |
| | reasons for the organization's position that its supported organization(s) would have engaged in these | | | |
| | activities but for the organization's involvement. | 2b | | |
| 3 | Parent of Supported Organizations. Answer (a) and (b) below. | | | |
| а | Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or | | | |
| | trustees of each of the supported organizations? Provide details in Part VI. | 3a | | |
| b | Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each | | | |
| | of its supported organizations? If "Yes," describe in Part VI the role played by the organization in this regard. | 3b | | |

| Pa | rt V Type III Non-Functionally Integrated 509(a)(3) Supportin | g Org | anizations | |
|----------------------------------|--|-----------|------------------------------|--------------------------------|
| 1 | Check here if the organization satisfied the Integral Part Test as a qualifyin | g trust c | n Nov. 20, 1970 (explain in | Part VI.) See instructions. Al |
| | other Type III non-functionally integrated supporting organizations must co | mplete | Sections A through E. | |
| Sect | ion A - Adjusted Net Income | | (A) Prior Year | (B) Current Year (optional) |
| 1 | Net short-term capital gain | 1 | | |
| 2 | Recoveries of prior-year distributions | 2 | | |
| 3 | Other gross income (see instructions) | 3 | | |
| 4 | Add lines 1 through 3 | 4 | | |
| 5 | Depreciation and depletion | 5 | | |
| 6 | Portion of operating expenses paid or incurred for production or | | | |
| | collection of gross income or for management, conservation, or | | | |
| | maintenance of property held for production of income (see instructions) | 6 | | |
| 7 | Other expenses (see instructions) | 7 | | |
| 8 | Adjusted Net Income (subtract lines 5, 6, and 7 from line 4) | 8 | | |
| Section B - Minimum Asset Amount | | | (A) Prior Year | (B) Current Year (optional) |
| 1 | Aggregate fair market value of all non-exempt-use assets (see | | | |
| | instructions for short tax year or assets held for part of year): | | | |
| а | Average monthly value of securities | 1a | | |
| b | Average monthly cash balances | 1b | | |
| С | Fair market value of other non-exempt-use assets | 1c | | |
| d | Total (add lines 1a, 1b, and 1c) | 1d | | |
| е | Discount claimed for blockage or other | | | |
| | factors (explain in detail in Part VI): | | | |
| 2 | Acquisition indebtedness applicable to non-exempt-use assets | 2 | | |
| 3 | Subtract line 2 from line 1d | 3 | | |
| 4 | Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount, | | | |
| | see instructions) | 4 | | |
| 5 | Net value of non-exempt-use assets (subtract line 4 from line 3) | 5 | | |
| 6 | Multiply line 5 by .035 | 6 | | |
| 7 | Recoveries of prior-year distributions | 7 | | |
| 8 | Minimum Asset Amount (add line 7 to line 6) | 8 | | |
| Sect | ion C - Distributable Amount | | | Current Year |
| 1 | Adjusted net income for prior year (from Section A, line 8, Column A) | 1 | | |
| 2 | Enter 85% of line 1 | 2 | | |
| 3 | Minimum asset amount for prior year (from Section B, line 8, Column A) | 3 | | |
| 4 | Enter greater of line 2 or line 3 | 4 | | |
| 5 | Income tax imposed in prior year | 5 | | |
| 6 | Distributable Amount. Subtract line 5 from line 4, unless subject to | | | |
| | emergency temporary reduction (see instructions) | 6 | | |
| 7 | Check here if the current year is the organization's first as a non-functional | ly integr | ated Type III supporting org | ganization (see |

Schedule A (Form 990 or 990-EZ) 2018

instructions).

| Par | rt V Type III Non-Functionally Integrated 509 | 9(a)(3) Supporting Orga | anizations _(continued) | |
|-------|---|--------------------------------|--|---|
| Secti | ion D - Distributions | | Current Year | |
| 1 | Amounts paid to supported organizations to accomplish ex | empt purposes | | |
| 2 | Amounts paid to perform activity that directly furthers exem | | | |
| | organizations, in excess of income from activity | | | |
| 3 | Administrative expenses paid to accomplish exempt purpos | ses of supported organizatior | ns | |
| 4 | Amounts paid to acquire exempt-use assets | | | |
| 5 | Qualified set-aside amounts (prior IRS approval required) | | | |
| 6 | Other distributions (describe in Part VI). See instructions. | | | |
| 7 | Total annual distributions. Add lines 1 through 6. | | | |
| 8 | Distributions to attentive supported organizations to which | the organization is responsive | Э | |
| | (provide details in Part VI). See instructions. | | | |
| 9 | Distributable amount for 2018 from Section C, line 6 | | | |
| 10 | Line 8 amount divided by line 9 amount | | | |
| Secti | ion E - Distribution Allocations (see instructions) | (i) Excess Distributions | (ii) Underdistributions Pre-2018 | (iii) Distributable Amount for 2018 |
| 1 | Distributable amount for 2018 from Section C, line 6 | | | |
| 2 | Underdistributions, if any, for years prior to 2018 (reason- | | | |
| | able cause required- explain in Part VI). See instructions. | | | |
| 3 | Excess distributions carryover, if any, to 2018 | | | |
| а | From 2013 | | | |
| b | From 2014 | | | |
| С | From 2015 | | | |
| d | From 2016 | | | |
| е | From 2017 | | | |
| f | Total of lines 3a through e | | | |
| g | Applied to underdistributions of prior years | | | |
| h | Applied to 2018 distributable amount | | | |
| i | Carryover from 2013 not applied (see instructions) | | | |
| j | Remainder. Subtract lines 3g, 3h, and 3i from 3f. | | | |
| 4 | Distributions for 2018 from Section D, | | | |
| | line 7: \$ | | | |
| а | Applied to underdistributions of prior years | | | |
| b | Applied to 2018 distributable amount | | | |
| С | Remainder. Subtract lines 4a and 4b from 4. | | | |
| 5 | Remaining underdistributions for years prior to 2018, if | | | |
| | any. Subtract lines 3g and 4a from line 2. For result greater | | | |
| | than zero, explain in Part VI. See instructions. | | | |
| 6 | Remaining underdistributions for 2018. Subtract lines 3h | | | |
| | and 4b from line 1. For result greater than zero, explain in | | | |
| | Part VI. See instructions. | | | |
| 7 | Excess distributions carryover to 2019. Add lines 3j | | | |
| | and 4c. | | | |
| | Breakdown of line 7: | | | |
| | Excess from 2014 | | | |
| | Excess from 2015 | | | |
| | Excess from 2016 | | | |
| | Excess from 2017 | | | |
| е | Excess from 2018 | | | |

Schedule A (Form 990 or 990-EZ) 2018

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|-------------|---|
| Part VI | Supplemental Information. Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, |
| | Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. (See instructions.) |
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Schedule B

(Form 990, 990-EZ, or 990-PF)

Department of the Treasury Internal Revenue Service **Schedule of Contributors**

Attach to Form 990, Form 990-EZ, or Form 990-PF.
 Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2018

Name of the organization Employer identification number

UNITED STATES NAVAL INSTITUTE 52-0643040 Organization type (check one): Filers of: Section: X 501(c)(3) (enter number) organization Form 990 or 990-EZ 4947(a)(1) nonexempt charitable trust **not** treated as a private foundation 527 political organization Form 990-PF 501(c)(3) exempt private foundation 4947(a)(1) nonexempt charitable trust treated as a private foundation 501(c)(3) taxable private foundation Check if your organization is covered by the General Rule or a Special Rule. Note: Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions. **General Rule** X For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions. Special Rules For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of (1) \$5,000; or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h; or (ii) Form 990-EZ, line 1. Complete Parts I and II. For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 exclusively for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I (entering "N/A" in column (b) instead of the contributor name and address), II, and III. For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions exclusively for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an exclusively religious, charitable, etc., purpose. Don't complete any of the parts unless the General Rule applies to this organization because it received nonexclusively

Caution: An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990, 990-EZ, or 990-PF), but it must answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it doesn't meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

religious, charitable, etc., contributions totaling \$5,000 or more during the year _______ 🕨 \$ _

LHA For Paperwork Reduction Act Notice, see the instructions for Form 990, 990-EZ, or 990-PF.

Schedule B (Form 990, 990-EZ, or 990-PF) (2018)

Name of organization

Employer identification number

UNITED STATES NAVAL INSTITUTE

52-0643040

| Part I | Contributors (see instructions). Use duplicate copies of Part I if addition | al space is needed. | |
|------------|---|----------------------------|--|
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| 1 | | \$ 5,509,973. | Person X Payroll |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| | | \$ | Person Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| | | \$ | Person Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| | | \$ | Person Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| | | \$ | Person Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| | | \$ | Person Payroll Noncash (Complete Part II for |

Name of organization Employer identification number

52-0643040 UNITED STATES NAVAL INSTITUTE Part II Noncash Property (see instructions). Use duplicate copies of Part II if additional space is needed. (a) No. (b) (d) FMV (or estimate) from Description of noncash property given **Date received** (See instructions.) Part I (a) (c) No. (b) (d) FMV (or estimate) from Description of noncash property given Date received (See instructions.) Part I (a) (c) No. (b) (d) FMV (or estimate) from Description of noncash property given **Date received** (See instructions.) Part I (a) (c) No. (b) (d) FMV (or estimate) from Description of noncash property given Date received (See instructions.) Part I (a) (c) No. (d) (b) FMV (or estimate) from Description of noncash property given Date received (See instructions.) Part I (a) (c) No. (b) (d) FMV (or estimate) from Description of noncash property given **Date received** (See instructions.) Part I

| Name of organization | | | | | Employer identification number |
|---------------------------|---|---|------------------|--------------------|---|
| UNITED | STATES NAVAL INSTITUT | 'E | | | 52-0643040 |
| Part III | Exclusively religious, charitable, etc., contribution from any one contributor. Complete columns (a completing Part III, enter the total of exclusively religious, Use duplicate copies of Part III if additional | tions to organizations describ) through (e) and the following charitable, etc., contributions of \$1,0 | line entry For o | rganizations | that total more than \$1,000 for the year |
| (a) No. from Part I | (b) Purpose of gift | (c) Use of gift | | (d) Desc | ription of how gift is held |
| | | (e) Transfer | of gift | | |
| | Transferee's name, address, a | nd ZIP + 4 | Re | elationship of tra | nsferor to transferee |
| (a) No. from Part I | (b) Purpose of gift | (c) Use of gift | | (d) Desc | ription of how gift is held |
| | Transferee's name, address, a | (e) Transfer | | elationship of tra | nsferor to transferee |
| (a) No. from Part I | (b) Purpose of gift | (c) Use of gift | | (d) Desc | ription of how gift is held |
| | | (e) Transfer | | | |
| | Transferee's name, address, a | | | elationship of tra | nsferor to transferee |
| | | | | | |
| (a) No. from Part I | (b) Purpose of gift | (c) Use of gift | | (d) Desc | ription of how gift is held |
| | | (e) Transfer | of gift | | |
| | Transferee's name, address, a | | | elationship of tra | nsferor to transferee |
| | | | | | |

SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

► Complete if the organization answered "Yes" on Form 990,
Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

► Attach to Form 990.

►Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047 Open to Public Inspection

Name of the organization

UNITED STATES NAVAL INSTITUTE

Employer identification number 52-0643040

Schedule D (Form 990) 2018

| Pai | t I Organizations Maintaining Donor Advise | ed Funds or Other Similar Fund | s or Accounts. Complete if the | | | |
|-----|---|--|--|--|--|--|
| | organization answered "Yes" on Form 990, Part IV, lin | | | | | |
| | | (a) Donor advised funds | (b) Funds and other accounts | | | |
| 1 | Total number at end of year | | | | | |
| 2 | Aggregate value of contributions to (during year) | | | | | |
| 3 | Aggregate value of grants from (during year) | | | | | |
| 4 | Aggregate value at end of year | | | | | |
| 5 | Did the organization inform all donors and donor advisors in | writing that the assets held in donor advi | sed funds | | | |
| | are the organization's property, subject to the organization's | exclusive legal control? | Yes No | | | |
| 6 | Did the organization inform all grantees, donors, and donor a | dvisors in writing that grant funds can be | e used only | | | |
| | for charitable purposes and not for the benefit of the donor of | or donor advisor, or for any other purpose | e conferring | | | |
| | impermissible private benefit? | | Yes No | | | |
| Pai | t II Conservation Easements. Complete if the org | ganization answered "Yes" on Form 990, | Part IV, line 7. | | | |
| 1 | Purpose(s) of conservation easements held by the organization | on (check all that apply). | | | | |
| | Preservation of land for public use (e.g., recreation or e | education) Preservation of a his | torically important land area | | | |
| | Protection of natural habitat | Preservation of a cer | tified historic structure | | | |
| | Preservation of open space | | | | | |
| 2 | Complete lines 2a through 2d if the organization held a quali | fied conservation contribution in the form | of a conservation easement on the last | | | |
| | day of the tax year. | | Held at the End of the Tax Year | | | |
| а | Total number of conservation easements | | 2a | | | |
| b | Total acreage restricted by conservation easements | | 2b | | | |
| С | Number of conservation easements on a certified historic str | ucture included in (a) | 2c | | | |
| d | Number of conservation easements included in (c) acquired | after 7/25/06, and not on a historic struc | ture | | | |
| | listed in the National Register | | 2d | | | |
| 3 | Number of conservation easements modified, transferred, re | leased, extinguished, or terminated by th | ne organization during the tax | | | |
| | year ▶ | | | | | |
| 4 | Number of states where property subject to conservation ea | sement is located | | | | |
| 5 | Does the organization have a written policy regarding the per | riodic monitoring, inspection, handling of | | | | |
| | violations, and enforcement of the conservation easements i | t holds? | Yes No | | | |
| 6 | Staff and volunteer hours devoted to monitoring, inspecting, | handling of violations, and enforcing cor | nservation easements during the year | | | |
| | | | | | | |
| 7 | Amount of expenses incurred in monitoring, inspecting, hand | dling of violations, and enforcing conserv | ation easements during the year | | | |
| | > \$ | | | | | |
| 8 | Does each conservation easement reported on line 2(d) above | | | | | |
| | and section 170(h)(4)(B)(ii)? | | | | | |
| 9 | In Part XIII, describe how the organization reports conservation | | | | | |
| | include, if applicable, the text of the footnote to the organization | tion's financial statements that describes | s the organization's accounting for | | | |
| D | conservation easements. | (A.t. Illataria al Tronscorre | Nils and O'res'll and Assessed | | | |
| Pai | Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. | | | | | |
| | Complete if the organization answered "Yes" on Form | | | | | |
| 1a | If the organization elected, as permitted under SFAS 116 (AS | • | | | | |
| | historical treasures, or other similar assets held for public exl | | ance of public service, provide, in Part XIII, | | | |
| | the text of the footnote to its financial statements that descri | | | | | |
| b | If the organization elected, as permitted under SFAS 116 (AS | | | | | |
| | treasures, or other similar assets held for public exhibition, e | ducation, or research in furtherance of pu | ublic service, provide the following amounts | | | |
| | relating to these items: | | | | | |
| | (i) Revenue included on Form 990, Part VIII, line 1 | | | | | |
| _ | | | | | | |
| 2 | If the organization received or held works of art, historical tre | | al gain, provide | | | |
| | the following amounts required to be reported under SFAS 1 | | | | | |
| а | Revenue included on Form 990, Part VIII, line 1 | | | | | |
| b | Assets included in Form 990, Part X | | | | | |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

| Pai | t III Organizations Maintaining C | collections of A | t, Historical Tr | easures, or Ot | her | Similar A | Asset | S (contin | ued) |
|-----|---|------------------------|-------------------------|---------------------|--|-------------|---------------|----------------------|------------|
| 3 | Using the organization's acquisition, accessi | on, and other record | s, check any of the | following that are | a sign | ificant use | of its o | collection | items |
| | (check all that apply): | | | | | | | | |
| а | Public exhibition | d | Loan or excl | hange programs | | | | | |
| b | Scholarly research | е | Other | | | | | | |
| С | Preservation for future generations | | | | | | | | |
| 4 | Provide a description of the organization's co | ollections and explain | n how they further tl | ne organization's e | xemp | t purpose i | in Part | XIII. | |
| 5 | During the year, did the organization solicit of | r receive donations | of art, historical trea | sures, or other sim | ilar as | ssets | | | |
| | to be sold to raise funds rather than to be ma | aintained as part of t | he organization's co | ollection? | | | | Yes | No_ |
| Pai | t IV Escrow and Custodial Arran | | ete if the organizatio | n answered "Yes" | on Fo | orm 990, Pa | art IV, I | ine 9, or | |
| | reported an amount on Form 990, Pa | | | | | | | | |
| 1a | Is the organization an agent, trustee, custod | | • | | | | | , | |
| | on Form 990, Part X? | | | | | | L | Yes | L No |
| b | If "Yes," explain the arrangement in Part XIII | and complete the fo | llowing table: | | | | | | |
| | | | | | | | | Amount | |
| С | Beginning balance | | | | | 1c | | | |
| | Additions during the year | | | | | 1d | | | |
| е | Distributions during the year | | | | | 1e | | | |
| f | Ending balance | | | | | 1f | | | |
| | Did the organization include an amount on F | | • | | • | ? | L | Yes | ├─ No |
| | If "Yes," explain the arrangement in Part XIII. | | | | | | | | |
| Pai | t V Endowment Funds. Complete i | | | | _ | | | | |
| | | (a) Current year | (b) Prior year | (c) Two years back | | Three years | $\overline{}$ | | years back |
| _ | Beginning of year balance | 1,059,651. | 1,625,954. | 1,556,745 | · | 1,584, | 001. | Ι, | 568,276. |
| b | Contributions | 102 770 | 1.65 470 | 60.206 | + | 27 | 25.6 | | 15 705 |
| | Net investment earnings, gains, and losses | -123,770. | 165,470. | 69,209 | <u>' · </u> | -27, | 256. | | 15,725. |
| | Grants or scholarships | | | | + | | | | |
| е | Other expenditures for facilities | | 721 772 | | | | | | |
| | and programs | | 731,773. | | + | | | | |
| | Administrative expenses | 935,881. | 1 050 651 | 1 625 05/ | _ | 1 556 | 745 | 1 | EQ4 001 |
| _ | End of year balance | , , | 1,059,651. | | •• | 1,556, | 745. | ⊥, | 584,001. |
| 2 | Provide the estimated percentage of the cur | rent year end baland | | ij) rieid as. | | | | | |
| | Board designated or quasi-endowment ► Permanent endowment ► 100.00 | % | _% | | | | | | |
| | Temporarily restricted endowment | % | | | | | | | |
| C | The percentages on lines 2a, 2b, and 2c sho | | | | | | | | |
| 32 | Are there endowment funds not in the posse | • | ation that are hold a | nd administered fo | r tha | organizatio | n | | |
| Ja | by: | 331011 Of the organiza | ation that are neid a | na administered ic | 1116 | organizatio | '' ' | Γ. | Yes No |
| | (i) unrelated organizations | | | | | | | 3a(i) | X |
| | (ii) related organizations | | | | | | | 3a(ii) | X |
| b | If "Yes" on line 3a(ii), are the related organiza | tions listed as requir | red on Schedule R? | | | | | 3b | Х |
| 4 | Describe in Part XIII the intended uses of the | | | | | | | 0.0 | |
| _ | t VI Land, Buildings, and Equipm | | William Tariao. | | | | | | |
| | Complete if the organization answere | |), Part IV, line 11a. S | See Form 990, Part | X, lin | e 10. | | | |
| | Description of property | (a) Cost or o | <u> </u> | | | ımulated | | (d) Book | value |
| | | basis (investn | , , , | | | ciation | | (-, | |
| 1a | Land | | | | | | | | |
| | Buildings | | 4,34 | 2,303. 2 | ,02 | 5,047 | | 2,317 | 7,256. |
| | Leasehold improvements | | | | | | | | |
| d | Equipment | | 2,48 | 2,744. 2 | | 4,571 | | 148 | 3,173. |
| | Other | | 23 | 0,345. | 23 | 0,345 | • | | 0. |
| | . Add lines 1a through 1e. (Column (d) must e | | X, column (B), line 1 | 0c.) | <u></u> | | | 2 <mark>,4</mark> 65 | ,429. |
| | | · · | . // | | | Sch | edule | D (Form | 990) 2018 |

| Part VII | Investments - Other Securities. |
|----------|---------------------------------|

| Part VIII Investments - Other Securities. Complete if the organization answered "Yes" | on Form 990 Part IV | / line 11h See Form 990 | Part X line 12 | |
|---|--|------------------------------|------------------------|--|
| (a) Description of security or category (including name of security) | (b) Book value | | | d-of-year market value |
| (1) Financial derivatives | | | | <u> </u> |
| (2) Closely-held equity interests | | | | |
| (3) Other | | | | |
| (A) | | | | |
| (B) | | | | |
| (C) | | | | |
| (D) | | | | |
| (E) | | | | |
| (F) | | | | |
| (G) | | | | |
| (H) | | | | |
| Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.) | | | | |
| Part VIII Investments - Program Related. | | | | |
| Complete if the organization answered "Yes" | | /, line 11c. See Form 990, | Part X, line 13. | |
| (a) Description of investment | (b) Book value | (c) Method of v | aluation: Cost or en | d-of-year market value |
| (1) | <u> </u> | | | |
| (2) | <u> </u> | | | |
| (3) | <u> </u> | | | |
| (4) | <u> </u> | | | |
| (5) | | | | |
| (6) | | | | |
| (7) | | | | |
| (8) | | | | |
| (9) | | | | |
| Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.) | | | | |
| | Lara Farras 000 Dart IV | / line 11 d Coo Farms 000 | Dart V. line 15 | |
| Complete if the organization answered "Yes" | Description | /, line 11d. See Form 990, | Part X, line 15. | (b) Book value |
| | Description | | | (b) Dook value |
| (1) | | | | |
| (2) | | | | |
| (3) | | | | |
| (4) | | | | |
| <u>(5)</u> (6) | | | | |
| (7) | | | | |
| (8) | | | | |
| (9) | | | | |
| Total. (Column (b) must equal Form 990, Part X, col. (B) lin Part X Other Liabilities. | e 15.) | | • | |
| Complete if the organization answered "Yes" | on Form 990. Part I\ | /. line 11e or 11f. See Form | n 990. Part X. line 2! | 5. |
| 1. (a) Description of liability | | (b) Book value | | <u>. </u> |
| (1) Federal income taxes | | () | | |
| (2) PENSION LIABILITY | | 922,244. | | |
| (3) DUE FROM NIF | | 5,948. | | |
| (4) | | 0,0200 | | |
| (5) | | | | |
| (6) | | | | |
| (7) | | | | |
| (8) | | | | |
| (9) | | | | |

Schedule D (Form 990) 2018

Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.)

928,192.

^{2.} Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII X

| Par | t XI Reconciliation of Revenue per Audited Financial St | atements With Reven | ue per Return. | |
|-------|---|--------------------------------|-------------------------|------------------|
| | Complete if the organization answered "Yes" on Form 990, Part IV, li | ne 12a. | | |
| 1 | Total revenue, gains, and other support per audited financial statements | | 1 | |
| 2 | Amounts included on line 1 but not on Form 990, Part VIII, line 12: | | | |
| а | Net unrealized gains (losses) on investments | 2a | | |
| b | Donated services and use of facilities | | | |
| С | Recoveries of prior year grants | | | |
| d | Other (Describe in Part XIII.) | | | |
| е | Add lines 2a through 2d | | 2e | |
| 3 | Subtract line 2e from line 1 | | 3 | |
| 4 | Amounts included on Form 990, Part VIII, line 12, but not on line 1: | | | |
| а | Investment expenses not included on Form 990, Part VIII, line 7b | 4a | | |
| b | Other (Describe in Part XIII.) | | | |
| С | Add lines 4a and 4b | | 4c | |
| 5 | Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12 | | | |
| Pai | rt XII Reconciliation of Expenses per Audited Financial St | atements With Exper | nses per Returr | ١. |
| | Complete if the organization answered "Yes" on Form 990, Part IV, li | ne 12a. | | |
| 1 | Total expenses and losses per audited financial statements | | 1 | |
| 2 | Amounts included on line 1 but not on Form 990, Part IX, line 25: | | | |
| а | Donated services and use of facilities | 2a | | |
| b | Prior year adjustments | | | |
| С | Other losses | | | |
| d | Other (Describe in Part XIII.) | | | |
| е | Add lines 2a through 2d | • | 2e | |
| 3 | Subtract line 2e from line 1 | | | |
| 4 | Amounts included on Form 990, Part IX, line 25, but not on line 1: | | | |
| а | Investment expenses not included on Form 990, Part VIII, line 7b | 4a | | |
| b | Other (Describe in Part XIII.) | | | |
| | Add lines 4a and 4b | | 4c | |
| | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 1 | | | |
| | rt XIII Supplemental Information. | , | | |
| Provi | de the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and | 4; Part IV, lines 1b and 2b; I | Part V, line 4; Part X, | line 2; Part XI, |
| | 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide a | | , , | , |
| | | , | | |
| | | | | |
| PAF | RT V, LINE 4: | | | |
| | | | | |
| THE | E INSTITUTE'S FOUNDATION ALLOCATES THE | INVESTMENT INC | COME GENER | ATED BY |
| | | | | |
| THE | E ENDOWMENT EACH YEAR BASED ON THE PURE | OSE OF THE ENI | DOWMENT AS | PROVIDED |
| | | | | |
| BY | THE DONOR. IF THE DONOR DOES NOT SPEC | CIFY A PURPOSE | FOR THE I | NCOME |
| | | | | |
| GEN | NERATED FROM THEIR PERMANENTLY RESTRICT | ED ENDOWMENT, | THE INCOM | E IS USED |
| | | <u> </u> | | |
| FOF | R GENERAL SUPPORT AND IS DISTRIBUTED AN | NUALLY. | | |
| | | | | |
| | | | | |
| | | | | |
| PAF | RT X, LINE 2: | | | |
| | ,· | | | |
| тнг | E INSTITUTE ADOPTED THE GUIDANCE FOR AC | COUNTING FOR I | UNCERTAINT | YIN |
| | | | | - |
| INC | COME TAXES. MANAGEMENT HAS DETERMINED | THAT THE INST | ITUTE HAS I | 1O |
| | | | | |
| M 7 U | PEDIAL HMCEDMAIN MAY DOCIMIONG MUAM WOI | וו.ח ספרוודספ ספי | COCNITHTON I | משרואוי |

GUIDANCE.

| Schedule D (Form 990) 2018 | UNITED ST | TATES NA | VAL INS | STITUTE | 52-0643040 | Page 5 |
|--|-------------------|----------|---------|---------|------------|--------|
| Schedule D (Form 990) 2018 Part XIII Supplemental Information | rmation (continue | ed) | | | | |
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SCHEDULE J (Form 990)

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest

Compensated Employees

Complete if the organization answered "Yes" on Form 990, Part IV, line 23. ► Attach to Form 990.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

Open to Public Inspection

Name of the organization

Department of the Treasury

Internal Revenue Service

UNITED STATES NAVAL INSTITUTE

Employer identification number 52-0643040

| Pa | art I Questions Regarding Compensation | | | |
|--------|---|------------|-----|----------|
| | | | Yes | No |
| 1a | Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, | | | |
| | Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items. | | | |
| | First-class or charter travel Housing allowance or residence for personal use | | | |
| | Travel for companions Payments for business use of personal residence | | | |
| | Tax indemnification and gross-up payments Health or social club dues or initiation fees | | | |
| | Discretionary spending account Personal services (such as maid, chauffeur, chef) | | | |
| | | | | |
| b | If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or | | | |
| | reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain | 1b | | |
| 2 | Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, | | | |
| | trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a? | 2 | | <u> </u> |
| | | | | |
| 3 | Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's | | | |
| | CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to | | | |
| | establish compensation of the CEO/Executive Director, but explain in Part III. | | | |
| | Compensation committee Written employment contract | | | |
| | Independent compensation consultant X Compensation survey or study | | | |
| | Form 990 of other organizations X Approval by the board or compensation committee | | | |
| | | | | |
| 4 | During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing | | | |
| | organization or a related organization: | | | v |
| a | Receive a severance payment or change-of-control payment? | 4a | | X |
| b | Participate in, or receive payment from, a supplemental nonqualified retirement plan? | 4b | | X |
| С | Participate in, or receive payment from, an equity-based compensation arrangement? | 4c | | |
| | If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III. | | | |
| | Only another 504(a)(2) 504(a)(4) and 504(a)(00) associations may be accordate lines 5.0 | | | |
| _ | Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9. | | | |
| 5 | For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation | | | |
| _ | contingent on the revenues of: | 5 0 | | Х |
| a h | The organization? | 5a 5b | | X |
| b | Any related organization? If "Yes" on line 5a or 5b, describe in Part III. | 30 | | -22 |
| 6 | For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation | | | |
| 6 | contingent on the net earnings of: | | | |
| _ | | 62 | | Х |
| d | The organization? Any related organization? | 6a 6b | | X |
| b | Any related organization? If "Yes" on line 6a or 6b, describe in Part III. | 6b | | -25 |
| 7 | For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments | | | |
| ' | not described on lines 5 and 6? If "Yes," describe in Part III | 7 | | Х |
| 8 | Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the | – | | |
| 0 | initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III | 8 | | Х |
| 9 | If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in | | | |
| 9 | | 9 | | |
| | Regulations section 53.4958-6(c)? | J | | 1 |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2018

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed. Schedule J (Form 990) 2018

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i) (iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

| | | (B) Breakdown of W-2 | | and/or 1099-MISC compensation | (C) Retirement and | able | (E) Total of columns | (F) Compensation |
|-------------------------------|-------|--------------------------|-------------------------------------|-------------------------------------|--------------------------------|----------|----------------------|--|
| (A) Name and Title | 1 | (i) Base compensation | (ii) Bonus & incentive compensation | (iii) Other reportable compensation | other deferred compensation | Denefits | (a)-(i)(a) | in column (B) reported as deferred on prior Form 990 |
| (1) PETER H. DALY | Ξ | 351,380. | 50,000. | 0 | 8,250. | 3,241. | 412,871. | 0 |
| CEO, DIRECTOR | € | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| (2) DOUGLAS WALLEN | € | 146,075. | 10,260. | 0 | 4,575. | 24,276. | 185,186. | 0 |
| CFO | ੰ≣ | l | 0 | 0 | l | 0 | | 0 |
| (3) KIRK MCALEXANDER | Ξ | 117,586. | 49,000. | 0 | 3,580. | 16,372. | 186,538. | 0 |
| SECRETARY, DIRECTOR (JAN-APR) | € | 0 | 0 | 0 | 0 | 0 | | 0 |
| (4) WILLIAM MILLER | Ξ | 148,945. | 9,132. | 0 | 0 | 9,522. | 167,599. | 0 |
| PUBLISHER | ੰ≣ | | | 0 | 0 | | | 0 |
| (5) BILL HAMBLET | Ξ | 135,175. | 12,666. | 0 | 4,050. | 1,816. | 153,707. | 0 |
| DIRECTOR OF PERIODICALS | (ii) | 0 | 0 | 0 | 0 | 0. | 0 | 0 |
| | (E) | | | | | | | |
| | € | | | | | | | |
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Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

| | 33 | 832113 10-26-18 |
|----------------------------|----|-----------------|
| Schedule J (Form 990) 2018 | | |
| | | |
| | | |

SCHEDULE O

Internal Revenue Service

(Form 990 or 990-EZ) Department of the Treasury

Supplemental Information to Form 990 or 990-EZ

. Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

► Attach to Form 990 or 990-EZ Go to www.irs.gov/Form990 for the latest information. Open to Public

OMB No. 1545-0047

Inspection

Name of the organization

UNITED STATES NAVAL INSTITUTE

Employer identification number 52-0643040

FORM 990, PART VI, SECTION A, LINE 6:

MEMBERS VOTE FOR THE BOARD OF DIRECTORS. THE INSTITUTE SHALL HAVE MEMBERS, LIFE MEMBERS, GOLDEN LIFE MEMBERS, AND HONORARY MEMBERS AND OTHER SUCH MEMBERSHIPS THAT THE BOARD OF DIRECTORS MAY APPROVE FROM TIME TO TIME. MEMBERSHIP, LIFE MEMBERSHIP, AND GOLDEN LIFE MEMBERSHIP SHALL BE OPEN TO ALL U.S. AND FOREIGN CITIZENS WHO ARE INTERESTED IN THE MISSION OF THE INSTITUTE.

FORM 990, PART VI, SECTION A, LINE 7A:

THE MEMBERS VOTE FOR THE BOARD OF DIRECTORS ON AN ANNUAL BASIS.

FORM 990, PART VI, SECTION A, LINE 7B:

IN ADDITION TO ELECTING THE BOARD OF DIRECTORS ON AN ANNUAL BASIS, MEMBERS MUST APPROVE AN AMENDMENT TO THE CONSTITUTION OR BYLAWS.

FORM 990, PART VI, SECTION B, LINE 11B:

THE FORM 990 IS COMPLETED ON AN ANNUAL BASIS WITH DRAFT COPIES BEING PROVIDED TO THE AUDIT COMMITTEE OF THE GOVERNING BOARD AS WELL AS THE CEO THE ORGANIZATION. THE CEO REVIEWS THE FORM 990 WITH THE CHIEF FINANCIAL OFFICER AND SOLICIT ANY CHANGES FROM THE AUDIT COMMITTEE OF THE GOVERNING BOARD. ONCE ALL THE NECESSARY CHANGES ARE MADE AND THE CEO AND THE AUDIT COMMITTEE OF THE GOVERNING BOARD ARE IN AGREEMENT ON THE FINISHED FORM 990, WILL BE SIGNED BY THE CFO, DATED AND SUBMITTED BY THE FILING DEADLINE. FINAL COPY OF THE APPROVED FORM 990 WILL BEPROVIDED TO ALL OFFICERS AND DIRECTORS BEFORE THE RETURN IS FILED.

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule O (Form 990 or 990-EZ) (2018)

Name of the organization UNITED STATES NAVAL INSTITUTE

Employer identification number 52-0643040

FORM 990, PART VI, SECTION B, LINE 12C:

ANY DIRECTOR, OFFICER, MEMBER OF A COMMITTEE WITH BOARD-DELEGATED POWERS,

OR KEY EMPLOYEE IS AN INTERESTED PERSON AND IS COVERED BY THE CONFLICT OF

INTEREST POLICY. THE MEMBERS OF THE BOARD OF DIRECTORS SIGN THE CONFLICT OF

INTEREST STATEMENT ANNUALLY.

IN CONNECTION WITH ANY ACTUAL OR POSSIBLE CONFLICTS OF INTEREST, AN

INTERESTED PERSON MUST DISCLOSE THE EXISTENCE OF HIS OR HER FINANCIAL

INTEREST, THE NATURE OF SUCH INTEREST, AND ALL MATERIAL FACTS TO THE BOARD

OF DIRECTORS OF THE INSTITUTE OR TO ANY SPECIAL COMMITTEES WITH BOARD

DELEGATED POWERS CONSIDERING THE PROPOSED TRANSACTION OR ARRANGEMENT.

AFTER DISCLOSURE OF THE FINANCIAL INTEREST AND ALL MATERIAL FACTS, AND

AFTER ANY DISCUSSION WITH THE INTERESTED PERSON, THE INTERESTED PERSON

SHALL EXCUSE HIMSELF OR HERSELF FROM THE BOARD OR COMMITTEE MEETING WHILE

THE DETERMINATION OF WHETHER A CONFLICT OF INTEREST EXISTS IS DISCUSSED AND

VOTED UPON. THE REMAINING BOARD OR COMMITTEE MEMBERS SHALL DETERMINE

WHETHER A CONFLICT OF INTEREST EXISTS.

AN INTERESTED PERSON MAY MAKE A PRESENTATION AT THE BOARD OR COMMITTEE

MEETING, BUT AFTER SUCH PRESENTATION, THE INTERESTED PERSON SHALL LEAVE THE

MEETING DURING THE DISCUSSION OF, AND THE VOTE ON, THE TRANSACTION OR

ARRANGEMENT THAT RESULTS IN THE POSSIBLE CONFLICT OF INTEREST.

THE BOARD OR THE COMMITTEE SHALL UNDERTAKE, OR APPOINT A DISINTERESTED

PERSON OR COMMITTEE TO UNDERTAKE, AN APPROPRIATE DUE DILIGENCE

INVESTIGATION, INCLUDING AN ANALYSIS OF ALL MATERIAL FACTS RELATED TO THE

POSSIBLE CONFLICT OF INTEREST, COLLECTION OF DATA ON COMPARABLE

Name of the organization
UNITED STATES NAVAL INSTITUTE

Employer identification number 52-0643040

ARRANGEMENTS OR TRANSACTIONS, AND THE DEVELOPMENT AND INVESTIGATION OF ALTERNATIVES TO THE PROPOSED TRANSACTION OR ARRANGEMENT.

AFTER EXERCISING DUE DILIGENCE, THE BOARD OR COMMITTEE SHALL DETERMINE

WHETHER THE INSTITUTE CAN OBTAIN, WITH REASONABLE EFFORTS, A MORE

ADVANTAGEOUS TRANSACTION OR ARRANGEMENT FROM A PERSON OR ENTITY THAT WOULD

NOT GIVE RISE TO A CONFLICT OF INTEREST.

IF A MORE ADVANTAGEOUS TRANSACTION OR ARRANGEMENT IS NOT REASONABLY
ATTAINABLE UNDER CIRCUMSTANCES THAT WOULD NOT GIVE RISE TO A CONFLICT OF
INTEREST, THE BOARD OR COMMITTEE SHALL DETERMINE BY A MAJORITY VOTE OF THE
DISINTERESTED DIRECTORS WHETHER THE TRANSACTION OR ARRANGEMENT IS IN THE
INSTITUTE'S BEST INTEREST AND FOR ITS OWN BENEFIT AND CHARITABLE PURPOSES
AND WHETHER THE TRANSACTION IS FAIR AND REASONABLE TO THE INSTITUTE, AND
SHALL MAKE ITS DECISION AS TO WHETHER TO ENTER INTO THE TRANSACTION OR
ARRANGEMENT IN CONFORMITY WITH SUCH DETERMINATIONS.

THE MINUTES OF THE BOARD AND ANY SPECIAL COMMITTEE WITH BOARD-DELEGATED POWERS SHALL CONTAIN THE FOLLOWING:

THE NAMES OF THE PERSONS WHO DISCLOSED OR OTHERWISE WERE FOUND TO HAVE A
FINANCIAL INTEREST IN CONNECTION WITH AN ACTUAL OR POSSIBLE CONFLICT OF
INTEREST, THE NATURE OF THE FINANCIAL INTEREST, ANY ACTION TAKEN TO
DETERMINE WHETHER A CONFLICT OF INTEREST WAS PRESENT, AND THE DECISION OF
THE BOARD OR COMMITTEE AS TO WHETHER A CONFLICT OF INTEREST EXISTS.

THE NAMES OF THE PERSONS WHO WERE PRESENT FOR DISCUSSIONS AND VOTES
RELATING TO THE TRANSACTION OR ARRANGEMENT, THE CONTENT OF THE DISCUSSION,

Name of the organization UNITED STATES NAVAL INSTITUTE

Employer identification number 52-0643040

INCLUDING ANY ALTERNATIVES TO THE PROPOSED TRANSACTION OR ARRANGEMENT, AND A RECORD OF ANY VOTES TAKEN IN CONNECTION THEREWITH.

FORM 990, PART VI, SECTION B, LINE 15:

CEO COMPENSATION IS SET BY THE BOARD OF DIRECTORS WITH ADVICE FROM THE
BOARD COMPENSATION COMMITTEE. THE CEO'S EMPLOYMENT CONTRACT TYPICALLY RUNS
TWO TO THREE YEARS IN LENGTH. APPROXIMATELY SIX-TEN MONTHS BEFORE THE END
OF THE CONTRACT TERM, THE COMPENSATION COMMITTEE REVIEWS THE CEO'S CONTRACT
AND CONSIDERS PERFORMANCE AND MISSION ATTAINMENT. THE COMMITTEE THEN
CONDUCTS A COMPARATIVE SALARY REVIEW FOR SIMILAR POSITIONS AND
ORGANIZATIONS. PROFESSIONAL LEGAL COUNSEL SUPPORTS THIS PROCESS.

FOLLOWING COMPLETION OF THEIR WORK, THE COMPENSATION COMMITTEE THEN

PRESENTS THEIR RECOMMENDATION TO THE FULL BOARD FOR DISCUSSION AND

DECISION. THE CEO, WHO IS A MEMBER OF THE BOARD, IS RECUSED FROM ANY BOARD

VOTES AND DISCUSSION AFFECTING CEO COMPENSATION.

ANNUAL BONUSES ARE REVIEWED BY AND VOTED ON BY THE BOARD OF DIRECTORS.

AGAIN, THE CEO, WHO IS A MEMBER OF THE BOARD, IS RECUSED FROM ANY BOARD

VOTES AND DISCUSSION AFFECTING THE CEO BONUS.

FORM 990, PART VI, SECTION C, LINE 19:

GOVERNING DOCUMENTS AND FINANCIAL STATEMENTS ARE AVAILABLE TO MEMBERS ON

THE WEBSITE AND ALL OTHERS UPON REQUEST. THE CONFLICT OF INTEREST POLICY

IS AVAILABLE UPON REQUEST.

FORM 990, PART XI, LINE 9, CHANGES IN NET ASSETS:

MINIMUM PENSION LIABILITY ADJUSTMENT

-90,990.

SCHEDULE R (Form 990)

Department of the Treasury Internal Revenue Service

► Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37. Related Organizations and Unrelated Partnerships

▶ Attach to Form 990.

Open to Public Inspection

OMB No. 1545-0047

Go to www.irs.gov/Form990 for instructions and the latest information.

Schedule R (Form 990) 2018 (g) Section 512(b)(13) Employer identification number $52-06\,4\,30\,40$ Š controlled entity? Direct controlling Yes × Identification of Related Tax-Exempt Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related tax-exempt organizations during the tax year. entity Direct controlling NAVAL INSTITUTE UNITED STATES entity End-of-year assets **e** status (if section Public charity Н 501(c)(3)) LINE 12A, Total income Exempt Code চ section 501(C)(3) ਉ Identification of Disregarded Entities. Complete if the organization answered "Yes" on Form 990, Part IV, line 33. Legal domicile (state or Legal domicile (state or foreign country) foreign country) MARYLAND RAISE FUNDS FOR CHARITABLE AND EDUCATIONAL PURPOSES UNITED STATES NAVAL INSTITUTE Primary activity Primary activity 9 For Paperwork Reduction Act Notice, see the Instructions for Form 990. 52-1814344, 291 WOOD ROAD, ANNAPOLIS, MD Name, address, and EIN (if applicable) THE NAVAL INSTITUTE FOUNDATION, INC. Name, address, and EIN of related organization of disregarded entity Name of the organization Part I Part II 21402

52-0643040

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Schedule R (Form 990) 2018 UNITED STATES NAVAL INSTITUTE

Part III Identification of Related Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a partnership during the tax year.

| (j) (k) General or Percentage managing ownership | | | ore related | (i) Section |
|---|----------|--|--|----------------|
| General or managing partner? | | | d one or m | (h) |
| Code V-UBI amount in box 20 of Schedule | | | 4, because it had | (b) |
| (h) Disproportionate allocations? | | | IV, line 3 ² | |
| (g) Share of Disend-of-year assets | - | | orm 990, Part | (J) |
| Shend | | | es" on Fc | (e) |
| (f) Share of total income | | | Iswered "Y | |
| | | | ization an | (p) |
| (e) Predominant income (related, unrelated, excluded from tax under sertions 512-514) | | | the organ | |
| Predomi (related excluded i | | | omplete if | (c) |
| (d) Direct controlling entity | | | oration or Trust. Coyear. | (q) |
| Legal domicile (state or foreign) | (Garage) | | is a Corport g the tax | |
| (b) Primary activity | | | ganizations Taxable a rporation or trust durin | |
| (a) Name, address, and EIN of related organization | | | Part IV Identification of Related Organizations Taxable as a Corporation or Trust. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a corporation or trust during the tax year. | (a) |

| | b)(13) rolled ity? | | | | | | | |) 2018 |
|-----|--|--|--|--|--|--|--|--|----------------------------|
| ٥ | 512(cont ent | | | | | | | | 066 u |
| (h) | Percentage ownership | | | | | | | | Schedule R (Form 990) 2018 |
| (a) | Share of end-of-year assets | | | | | | | | Sche |
| (f) | Shar | | | | | | | | |
| (e) | Type of entity (C corp, S corp, or trust) | | | | | | | | |
| (p) | Direct | | | | | | | | |
| (c) | icile r | | | | | | | | 39 |
| (q) | Primary activity | | | | | | | | |
| (a) | Name, address, and EIN of related organization | | | | | | | | 832162 10-02-18 |

Part V Transactions With Related Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.

| Note: Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule. | | | | _ | Yes No | ô |
|--|----------------------------------|-----------------------------|--|----------|--------|------|
| 1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV? | ns with one or more re | elated organizations listed | in Parts II-IV? | | | |
| a Receipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity | >: | | | 1a | | × |
| b Gift, grant, or capital contribution to related organization(s) | | | | 16 | | × |
| c Gift, grant, or capital contribution from related organization(s) | | | | 10 | × | |
| | | | | 19 | | × |
| e Loans or loan guarantees by related organization(s) | | | | 1e | | × |
| | | | | | | : |
| f Dividends from related organization(s) | | | | = | | × |
| g Sale of assets to related organization(s) | | | | 1g | | × |
| h Purchase of assets from related organization(s) | | | | 1 | | × |
| i Exchange of assets with related organization(s) | | | | -ļ | | × |
| j Lease of facilities, equipment, or other assets to related organization(s) | | | | ÷ | П | × |
| ${f k}$ Lease of facilities, equipment, or other assets from related organization(s) | | | | ¥ | | × |
| 1 Performance of services or membership or fundraising solicitations for related organization(s) | anization(s) | | | = | × | |
| m Performance of services or membership or fundraising solicitations by related organization(s) | anization(s) | | | 1m | | × |
| n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s) | tion(s) | | | 1n | × | |
| o Sharing of paid employees with related organization(s) | | | | 10 | × | |
| p Reimbursement paid to related organization(s) for expenses | | | | 6 | | × |
| | | | | 19 | × | |
| r Other transfer of cash or property to related organization(s) | | | | ÷ | | × |
| s Other transfer of cash or property from related organization(s) | | | | 1s | | × |
| 2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds. | who must complete the | nis line, including covered | relationships and transaction thresholds. | | | |
| (a) Name of related organization | (b) Transaction type (a-s) | (c) Amount involved | (d) Method of determining amount involved | olved | | |
| (1) THE NAVAL INSTITUTE FOUNDATION, INC | υ | 5,509,973. | сазн | | | |
| (2) THE NAVAL INSTITUTE FOUNDATION, INC | 0 | 506,770. | 770. FAIR MARKET VALUE OF SER | SERVICES | ັນ | |
| (3) THE NAVAL INSTITUTE FOUNDATION, INC | Ø | 383,599. | сазн | | | |
| (4) | | | | | | |
| (5) | | | | | | |
| (9) | , | | | | | |
| 832163 10-02-18 | 40 | | Schedule R (Form 990) 2018 | R (Form | (066 | 2018 |

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Part VI Unrelated Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

| tage ship | | | | |
|---|--|--|--|--|
| (k) Percent owners | | | | |
| (j) General or managing partner? | | | | |
| Code V-UBI General or Percentage amount in box 20 managing of Schedule K-1 partner? (Form 1065) | | | | |
| (h) Disproportionate allocations? | | | | |
| Share of Di end-of-year alle assets | | | | |
| (f) Share of total income | | | | |
| (e) Are all partners sec. 501(c)(3) der Yes No | | | | |
| Predominant income (related, unrelated, excluded from tax under sections 512-514) | | | | |
| (c) Legal domicile (state or foreign country) | | | | |
| (b) Primary activity | | | | |
| (a) Name, address, and EIN of entity | | | | |

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